QUARTERLY



DAWOOD EQUITIES LIMITED

Quarterly Report March 31, 2022 (Un-Audited) R E P O R T 2022

Our Vision

Our vision is to be leader of "Brokerage industry" in Pakistan with a passion to endeavor maximum business opportunities. We strive to deliver results and perform to the highest standards.

Our Mission

Our mission is to become a competitive, dynamic and growing brokerage house that provides competitive services, identifies investment opportunities and developers research based data and information.

Company Information

Board of Directors	Mr. Junaid Dada (Chairman) Abdul Aziz Habib (Chief Executive) Mr. Khalid Yousuf (Non executive Director) Mr. Areeb Shujaat (Non executive Director) Ms. Sobia Saif (Non executive Director) Syed Muhammad Abbas (Independent Director) Mr. Saifullah (Non executive Director)
Chief Financial officer & Company Secretary	Mr. Salman Yaqoob
Audit Committee	Syed Muhammad Abbas Chairman Mr. Khalid Yousuf Member Ms. Sobia Saif Member
HR & R Committee	Syed Muhammad Abbas Chairman Abdul Aziz Habib (Chief Executive) Mr. Areeb Shujaat Member
External Auditor	M. Yousuf Adil & Company Chartered Accountants
Internal Auditor	Reanda Haroon Zakaria & Company Chartered Accountants
Legal Advisor	Rauf & Ghaffar Law Associates
Bankers	Bank Al Habib Limited Habib Metropolitan Bank Limited Bank Al Falah Limited United Bank Limited Albaraka Bank (Pakistan) Limited MCB Bank Limited The Bank of Khyber
Website	www.dawoodequities.com
Registered Head Office	17th Floor - Saima Trade Towers A, I.I. Chindrigar Road, Karachi. Phone No. 021-32271881-1883 Fax No. 021-32275086
Registered Branch Office	Room 409-410, 4th Floor, New Stock Exchange Building, Stock Exchange Road, Karachi. Phone No. 021-32418874, 32460744 Fax No. 021-32418873
Office no 07, Mezzanine Floor, Auto Bhan Tower Auto, Auto Bhan Road, Latifabad No. 3, Hyderabad. Tel: +92-22-3411027	Office address # Commercial Shop no :2, Plot no: C-10, Bantavanagar, Liquatabad, Karachi. Contact no: 021-34920630.
Room 806, 8th Floor, New Stock Exchange Building, Stock Exchange Road, Karachi.	
Share Registrar	F.D Registrar Services (Pvt) Ltd 1705 17th Floor, Saima Trade Tower-A, I.I. Chundrigar Road, Karachi. Phone No. 021-35478192-93, 32271905 Fax. 021-32621233

DIRECTORS' REPORT TO THE MEMBERS

Dear Shareholders

On the behalf of Board of Directors of Dawood Equities Limited (DEL), we are pleased to present herewith the unaudited financial statements for the third quarter ended March 31, 2022.

FINANCIAL PERFORMANCE

The Company earned core operating revenue of Rs.88.2 million as compare to Rs. 101.18 million of the previous comparable period. Total revenue of DEL decreased as a result of lower activity / volumes at the stock exchange resulted in decrease in trading commission from individual and corporate clients as compared to same period last year. The company's profit after tax arrived at Rs. 16.26 million as compared to a profit of 41.99 million in the corresponding period last year translating to earnings per share of Rs.0.59.

The equity of your Company as at the balance sheet date is PKR 290.9 million which translates into book value per share of PKR 10.58. The summary of Financial Results is as follows:

	March 31, 2022 Rupees	March 31, 2021 Rupees
Operating Revenue	88,210,609	101,185,678
Operating Profit	61,631,285	64,967,767
Administrative Expenses	31,706,329	26,861,614
Profit / (Loss) after tax	16,269,384	41,993,750
Earnings per share basic and diluted	0.59	1.53 (Restated)

Junaid Dada

Chairman

Karachi: April 27, 2022

Abdul Aziz Habib Chief Executive Officer

ڈائر یکٹرز کی ارکان کور پورٹ محتر متصص **یافتگان** داؤدا یکوٹیٹر کمبیٹڈ (DEL) کے بورڈ آف ڈائر یکٹرز کی جانب ہے، ہم 31 مارچ 2022 کوفتم ہونے والی نوما ہی کے لئے مالی صابات پیش کرتے ہوئے خوشی محسوں کرتے ہیں۔ **مالیاتی کارکردگی**

کی میں کو گذشتہ تقابلی مدت میں 10.1.18 ملین روپے کی کل آمدنی کے مقابلے موجود ہ نومان کے دوران 88.2 ملین روپے کی کل آمدنی ہوئی۔ DEL کی کل آمدنی گزشتہ سال کی ای مدت کے مقابلے افرادی اور کارپوریٹ کا کنٹس سے ٹریڈنگ کیشن میں کو کے نتیجے اسل کے جی کے مقابلے اسل کی کے نتیجے اسلامی کے بیٹے گئی ہوئی۔ کپنی کی اجس کے نتیجے 16.9 موجود کی مقابلے 16.26 ملین روپے پر پہنچ گیا جس کے نتیج 20.0 روپے فی جھس کا منافع کمایا۔ بیلنس شپیٹ کی تاریخ کو آپ کی کپنی کی ایکوئی 20.90 ملین روپے ہے جس کے نتیجے بک وہلیو فی شیئر 10.58 روپے ہوگئی۔

مالی نتائج کا خلاصہ حسب ذیل ہے

31 مار 12020 وروپ	31 ارچ2022 وروپے	
101,185,678	88,210,609	آپریٹنگ آمدنی
64,967,767	61,631,285	آ پریٹنگ منافع
26,861,614	31,706,329	انتظا مي اخراجات
41,993,750	16,269,384	بعدازنیکس منافغ/(نقصان)
1.53 (اعاده)	0.59	فی شیئرآ مدنی بنیادی اور معتدل

عبدالعزيز حبيب چيف ايگزيگو آفسر

DAWOOD EQUITIES LIMITED CONDENSED INTERIM STATEMENT OF FINANCIAL POSITION AS AT MARCH 31, 2022

		(Un-audited) March 31,	(Audited) June 30,
	N. A	2022	2021
ASSETS	Note	(Rupe	es)
Non Current Assets			
Property and equipment	6	10,530,196	9,056,968
Right of use asset Intangible assets		2,529,864 6,000,000	6,000,000
Investment property		5,237,094	5,504,750
Long term deposit		1,887,500	1,887,500
Deferred tax asset		34,767,589	34,767,589
Current Assets		60,952,242	57,216,807
Short term investments	7	101,315,718	87,697,874
Trade debts		167,986,058	136,511,319
Receivable against margin finance		7,933,638	2,697,834
Advance deposits and prepayments Other receivables		18,658,804 14,911,160	33,200,635 12,256,825
Tax refunds due from government		9,843,835	20,742,131
Cash and bank balances	8	44,890,549	13,575,366
		365,539,761	306,681,984
Total Assets		426,492,003	363,898,791
EQUITY AND LIABILITIES EQUITY Authorized Share Capital			
30,000,000 Ordinary shares of Rs.10 each	:h	300,000,000	300,000,000
Share capital Reserves		274,965,000 15,948,325	249,965,000 43,099,526
		290,913,325	293,064,526
Non Current Liabilities			
Rental deposits Lease liability		25,000 2,067,086	25,000
Current Liabilities		2,092,086	25,000
Trade and other payables		80,142,304	56,556,903
Unclaimed dividend		230,336	230,336
Bank overdraft		45,606,254	-
Current portion of lease liability		535,105	-
Provsion for taxation		6,972,593 133,486,592	14,022,026 70,809,265
		133,400,392	70,809,265
Total Equity and Liabilities		426,492,003	363,898,791
	_	<u></u>	

The annexed notes from 1 to 13 form an integral part of these condensed interim financial statements.

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Chief Executive

Contingencies and commitments

Chief Financial Officer

Director

DAWOOD EQUITIES LIMITED CONDENSED INTERIM STATEMENT OF PROFIT OR LOSS (UNAUDITED) FOR THE NINE MONTH PERIOD ENDED MARCH 31, 2022

		Nine Month I	Ended	Quarter E	inded
		March 31,	March 31,	March 31,	March 31,
		2022	2021	2022	2021
	Note		Rupees		
Gross revenue		88,210,609	101,185,678	37,578,450	41,594,325
Commission to agents and dealers		(26,579,324)	(36,217,911)	(9,345,446)	(15,013,195)
Net revenue		61,631,285	64,967,767	28,233,004	26,581,130
Capital gain on disposal of investments - net		3,338,202	5,997,977	1,067,259	810,630
Profit / (Loss) on remeasurement of investments carried at fair value through profit and loss		11,200,355	2,416,088	(3,904,299)	(4,042,872)
carried at rail value unrough profit and loss		76,169,842	73,381,832	25,395,964	23,348,888
Administrative expenses		(31,706,329)	(26,861,614)	(11,038,446)	(8,694,278)
		44,463,512	46,520,219	14,357,518	14,654,611
Other operating charges		(21,896,945)		(266,187)	
Other operating income		1,531,007	340,877	573,369	89,337
Financial charges		(855,597)	(41,789)	(635,156)	(17,324)
Profit before taxation		23,241,977	46,819,306	14,029,543	14,726,623
Taxation-net		(6,972,593)	(4,825,557)	(2,470,093)	(1,619,929)
Profit after taxation		16,269,384	41,993,750	11,559,450	13,106,695
			Restated		Restated
Earning per share -Basic and Diluted		0.59	1.53	0.42	0.47
				:	

The annexed notes from 1 to 13 form an integral part of these condensed interim financial statements.

Chief Executive

Chief Financial Officer

Director

DAWOOD EQUITIES LIMITED CONDENSED INTERIM STATEMENT OF COMPREHENSIVE INCOME(UNAUDITED) FOR THE NINE MONTH PERIOD ENDED MARCH 31, 2022

	2022	2021	2022	2021
		Ruj	pees	
Profit for the period Other comprehensive income	16,269,384	41,993,750	11,559,450	13,106,695
Net unrealised (loss) / gain on re-measurement of investments classified as financial assets at fair value through other comprehensive income assets held at fair value through other comprehensive income	(18,420,585)	6,338,080	(2,131,307)	-
	(18,420,585)	6,338,080	(2,131,307)	-
Total comprehensive income / (loss)	(2,151,201)	48,331,830	9,428,144	13,106,695

The annexed notes from 1 to 13 form an integral part of these condensed interim financial statements.

Chief Executive

Chief Financial Officer

Nine Month Ended

March 31,

March 31,

Director

Quarter Ended

March 31,

March 31,

DAWOOD EQUITIES LIMITED CONDENSED INTERIM STATEMENT OF CHANGES IN EQUITY(UNAUDITED) FOR THE NINE MONTH PERIOD ENDED MARCH 31, 2022

			Res			
		Ca	pital	Revenue		
Description	Issued, subscribed and paid up capital	Gain/(loss) on remeasurement of AFS investment	Share premium	Unappropriated loss	Total	Total equity
			Rup	ees		
Balance as at July 01, 2020	249,965,000	(17,125,870)	74,973,750	(79,897,972)	(22,050,092)	227,914,908
Profit for the period ended July 2020 - March 2021				41,993,750	41,993,750	41,993,750
Unrealized (loss)/ gain on remeasurement relating to available for for sale investments carried from other Comprehensive income		6,338,080			6,338,080	6,338,080
Balance as at March 31, 2021	249,965,000	(10,787,790)	74,973,750	(37,904,222)	26,281,738	276,246,738
Balance as at July 01, 2021 (Audited)	249,965,000	6,489,781	74,973,750	(38,364,005)	43,099,526	293,064,526
Profit for the period				16,269,384	16,269,384	16,269,384
Bonus Issue @ 10% per ordinary shares	25,000,000		(25,000,000)		(25,000,000)	
Other comprehensive income						
Net unrealised loss on re-measurement of investments classified as financial assets at fair value through other						
comprehensive income	25.000.000	(18,420,585)	(25,000,000)	16260222	(18,420,585)	(18,420,585)
	25,000,000	(18,420,585)	(25,000,000)	16,269,384	(27,151,201)	(2,151,201)
Balance as at March 31, 2022 (Un-audited)	274,965,000	(11,930,804)	49,973,750	(22,094,621)	15,948,325	290,913,325

The annexed notes from 1 to 13 form an integral part of these condensed interim financial statements.

Chief Executive

Chief Financial Officer

Director

		2022	2021
		(Rupees	
A.	CASH FLOWS FROM OPERATING ACTIVITIES		
	Profit before taxation	23,241,977	46,819,306
	Adjustment for non cash items:		
	Depreciation- PPE	1,115,601	986,870
	Depreciation- Investment Property	267,657	
	Amortization-ROUA	446,446	
	Gain on remeasurement of investment	(11,200,355)	(2,416,088)
	Capital gain on disposal of investment	(3,338,202)	(5,997,977)
	Dividend income	(779,039)	(53,391)
	Bank profit	(923,626)	-
	Interest expense on finance lease	165,881	
	Financial charges	855,597	41,789
		9,851,937	39,380,509
	(Increase) / decrease in current assets		
	Trade debts	(31,474,739)	(40,211,551)
	Other receivables	(2,654,335)	(10,562,071)
	Receivable against MF	(5,235,804)	1,178,273
	Trade deposits and short term prepayments	14,541,831	(22,109,068)
		(24,823,047)	(71,704,417)
	(Decrease) / increase in current liabilities		
	Trade and other payables	23,585,401	54,841,289
		8,614,291	22,517,381
	Taxes paid	(3,123,730)	1,365,776
	Financial charges paid	(855,597)	(41,789)
		(3,979,327)	1,323,987
	Net cash (used in) / generated from operating activities	4,634,963	23,841,368
В.	CASH FLOWS FROM INVESTING ACTIVITIES Purchase of property and equipment Purchase of Intangible Asset Investments - net Bank profit received	(2,588,828) - (18,399,872) 923,626	(1,971,358) 3,362,978
	Dividend received	779,039	53,391
	Net cash generated / (used in) from investing activities	(19,286,034)	1,445,011
С.	CASH FLOWS FROM FINANCING ACTIVITIES		
	Lease rentals paid	360,000	
	Net cash generated / (used in) from investing activities	360,000	-
	Net (decrease) / increase in cash and cash equivalents (A+B+C)	(14,291,071)	25,286,378
	Cash and cash equivalents at the beginning of the period	13,575,366	2,655,060
	Cash and cash equivalents at the end of the period	(715,705)	27,941,438
	CASH AND CASH EQUIVALENTS		
	Cash and bank balances	44,890,549	27,941,438
	Bank overdraft	(45,606,254)	
		(715,705)	27,941,438

The annexed notes from 1 to 13 form an integral part of these condensed interim financial statements.

Chief Executive

Chief Financial Officer

Director

March 31,

March 31,

DAWOOD EQUITIES LIMITED NOTES TO THE CONDENSED INTERIM FINANCIAL STATEMENTS FOR THE NINE MONTHS ENDED MARCH 31, 2022 (UN-AUDITED)

1. NATURE AND STATUS OF BUSINESS

Dawood Equities Limited (the Company) was incorporated in Pakistan as an unquoted public limited company on May 3, 2006 under the Repealed Companies Ordinance, 1984 (now Companies Act 2017). The Company commenced commercial operations from October 03, 2006. Subsequently the Company obtained listing on the Pakistan Stock Exchange Limited (PSX) (Formerly Karachi Stock Exchange Limited) on April 14, 2008. The Company is a Trading Right Entitlement Certificate (TREC) holder of PSX and a member of Pakistan Mercantile Exchange Limited. The registered office of the Company is situated at 1900-B, Saima Trade Towers, I.I. Chundrigar Road, Karachi. The Company's principal business is trading and brokerage of listed equities, underwriting and other investments.

The business untis of the Company include the following:

1.1	Business Units	Geographical Location
	Head office - Karachi	17th Floor Saima Trade Tower I.I Chundrigar Road Karachi
	Stock Exchange Branch - Karachi	Room 409 & 410 New Stock Exchange Building Stock Exchange Road Karachi
	Stock Exchange Branch - Karachi	Room 806 New Stock Exchange Building Stock Exchange Road Karachi
	Bantvanager Branch - Karachi	Shop no. 2 Plot no. C-10 Bantavanagar Liquatabad Karachi
	Hyderabad Branch	Shop no. 7 Mezzanine Floor Autobhan Tower, Autobhan Road Unite no. 3 Latifabad, Hyderabad

2. BASIS OF PRESENTATION

2.1 Statement of Compliance

These condensed interim financial report of the company for the Nine months period ended March 31, 2022 have been prepared, in accordance with the accounting and reporting standards as applicable in Pakistan for interim financial reporting. The accounting and reporting standards as applicable in Pakistan comprise of:

- Interim Accounting Standard (IAS) 34, Interim Financial Reporting issued by International Accounting Standards Board (IASB) as notified under the Companies Act, 2017 (the Act);
- Provisions of and directives issued under the Act.
- Securities Brokers (Licensing and Operations) Regulations, 2016 (Regulations)

Where provisions of and directives issued under the Act and the Regulations differ from IAS 34, the provisions of and directives issued under the Act and the Regulations have been followed.

- 2.2 These condensed interim financial statements are presented in Pakistani Rupees which is also the Company's functional currency.
- 2.3 This condensed interim financial report is unaudited but subject to limited scope review by auditors. This condensed interim financial report do not include all of the information and disclosures required in the financial statements, and should be read in conjuction with Company's annual financial statements for the year ended June 30, 2021.

3. SIGNIFICANT ACCOUNTING POLICIES

- 3.1 The accounting policies and the methods of computation adopted in the preparation of these condensed interim financial statements and the significant judgments made by the management in applying the accounting policies and the key sources of estimation uncertainty are the same as those applied in the preparation of the financial statements of the Company as at and for the year ended June 30, 2021 except as disclosed in note 3.2 below.
- 3.2 The Company assesses whether a contract is or contains a lease at inception of the contract. This assessment involves the exercise of judgement about whether it depends on a specified asset, whether the Company obtains substantially all the economic benefits from the use of that asset, and whether the Company has the right to direct the use of the asset.

The Company recognizes a right of use (ROU) asset and a lease liability at the lease commencement date, except for short term leases of 12 months or less and leases of low value items, which are expensed in the statement of profit or loss account on a straight-line basis over the lease term.

The lease liability is initially measured at the present value of the lease payment that are not paid at the commencement date, discounted using the interest rate implicit in the lease. If this rate cannot be readily determined, the Company uses the incremental borrowing rate applicable in the market for such leases.

The lease liability is subsequently measured at amortized cost using the effective interest rate method and remeasured (with a corresponding adjustment to the related ROU asset) when there is a change in future lease payments in case of renegotiation, changes of an index or rate or in case of reassessment of options.

At inception, the ROU asset comprises the initial lease liability, initial direct costs and the obligations to refurbish the asset, less any incentives granted by the lessors. The ROU asset is depreciated over the shorter of the lease term or the useful life of the underlying asset. The ROU asset is subject to testing for impairment if there is an indicator for impairment, as for owned assets

3.3 Certain new IFRS's and amendments to existing IFRSs are effective for periods beginning on or after July 1, 2021, which do not have any impact on the Company's financial reporting and therefore have not been detailed in these condensed interim financial statements.

4. FINANCIAL RISK MANAGEMENT

The Company's financial risk objectives and policies are consistent with those disclosed in the annual audited financial statements as at and for the year ended June 30, 2021.

5. ACCOUNTING ESTIMATES AND JUDGEMENTS

5.1 The preparation of these condensed interim financial statements in conformity with approved accounting standards requires management to make estimates, assumptions and use judgements that affect the application of policies and reported amounts of assets and liabilities and income and expenses. Estimates, assumptions and judgements are continually evaluated and are based on historical experience and other factors, including reasonable expectations of future events. Revisions to accounting estimates are recognised prospectively commencing from the period of revision.

Estimates and judgements made by the management in the preparation of these condensed interim financial statements are the same as those that were applied to the annual financial statements of the Company for the year ended June 30, 2021, except as disclosed otherwise.

		Note -	(Un-audited) March 31, 2022 (Rupe	(Audited) June 30, 2021
6.	PROPERTY AND EQUIPMENT	NOIC -	(Kupe	
	Opening net book value Additions Depreciation	6.1	9,056,968 2,588,828 (1,115,601)	6,618,593 3,504,059 (1,065,684)
	Closing net book value	- -	10,530,196	9,056,968
			(Un-audited) March 31, 2022	(Audited) June 30, 2021
6.1	Following additions were made during the period / year	Note -	(Rupe	ees)
	Furniture and fixtures Office equipment Computers Motor Vehicles	_	1,255,350 360,218 556,260 417,000	2,560,200 76,970 693,389 173,500
		=	2,588,828	3,504,059
		Nata	(Un-audited) March 31, 2022	(Audited) June 30, 2021
7.	SHORT TERM INVESTMENTS	Note	(Rupe	ees)
	Listed securities - Investments classified as financial assets at fair value through other comprehensive income		24,034,297	42,454,881
	Unlisted securities - Investments classified as financial assets at fair value through profit or loss - Related party	7.1	46,759,576	6,056,944
	Other listed securities - investments classified as financial assets at fair value through profit or loss	7.2 & 7.3	30,521,845	39,186,049
		<u>-</u>	101,315,718	87,697,874
		=		

8. CASH AND BANK BALANCES

	Cash in hand		52,380	37,380
	Cash at bank			
	- in current accounts		7,752,553	8,760,923
	- in saving account	8.1	37,085,615	4,777,063
		8.2	44,838,169	13,537,986
			44,890,549	13,575,366
8.1	These carry markup at the rate of 7.25% (5.50%) per annum			
			(Un-audited) March 31, 2022	(Audited) June 30, 2021
			(Rup	ees)
8.2	Balance pertaining to:			
	- clients		43,796,777	9,115,090
	- brokerage houses		1,093,772	4,422,896
			44,890,549	13,537,986

9. **CONTINGENCIES & COMMITMENTS**

The status of contingencies is same as were reported in the financial statements for the year ended June 30, 2021.

TRANSACTION AND BALANCES WITH RELATED PARTIES 10.

Details of transactions with related parties during the period, other than those which have been disclosed elsewhere in these condensed interim financial statements, are as follows:

		(Un-audited)	(Un-audited)
		March 31,	March 31,
		2022	2021
		(Rup	ees)
0.1	Transactions during the period		

10.

Nature of relationship	Nature of transaction		
Member companies and key management personnel of members companies	Commission earned from brokerage transactions	6,333,908	13,076,645
Member companies	Expenses	334,886	180,000
Key management personnel	Provident Fund Employer's contribution	447,673	367,676

11. **CORRESPONDING FIGURES**

Corresponding figures and balances have been rearranged and reclassified, wherever considered necessary, for the purpose of comparison, the effects of which are not material.

12. DATE FOR AUTHORISATION FOR ISSUE

The Board of Directors of the Company authorised this condensed interim financial statements for issue on April 27, 2022.

13. **GENERAL**

Amounts have been rounded off to the nearest rupee unless otherwise stated.

Chief Financial Officer Chief Executive Director