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# **DAWOOD EQUITIES LIMITED**

Half Yearly Report December 31, 2023 (Un-Audited)

Y E A R R

**2023** 



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### **Our Vision**

Our vision is to be leader of "Brokerage industry" in Pakistan with a passion to endeavor maximum business opportunities. We strive to deliver results and perform to the highest standards.

#### **Our Mission**

Our mission is to become a competitive, dynamic and growing brokerage house that provides competitive services, identifies investment opportunities and developers research based data and information.



### **Company Information**

#### **Board of Directors**

Mr. Junaid Dada (Chairman) / (Independent Director) Abdul Aziz Habib (Chief Executive)

Mr. Khalid Yousuf (Non executive Director)
Mr. Areeb Shujaat (Non executive Director)
Ms. Sobia Saif (Non executive Director)
Syed Muhammad Abbas (Independent Director)

Mr. Saifullah (Non executive Director)

Chief Financial officer & Company Secretary	Mr. Salman Yaqoob	
Audit Committee	Syed Muhammad Abbas Mr. Khalid Yousuf Ms. Sobia Saif	Chairman Member Member
HR & R Committee	Syed Muhammad Abbas Abdul Aziz Habib Mr. Areeb Shujaat	Chairman (Chief Executive) Member
External Auditor	M. Yousuf Adil & Company (Chartered Accountants)	
Internal Auditor	Reanda Haroon Zakaria & Company (Chartered Accounta	
Legal Advisor	Rauf & Ghaffar Law Associates	
Bankers Bank Al Habib Limited Habib Metropolitan Bank Limited Bank Al Falah Limited United Bank Limited	Albaraka Bank (Pakistan) Limited MCB Bank Limited The Bank of Khyber Bank Islami Pakistan Limited Meezan Bank Limited Dubai Islamic Bank Limited	
Website	www.dawoodequities.com	
Registered Head Office	17th Floor - Saima Trade Towers-A, I.I. Chindrigar Road, Karachi.	

#### **PSX Registered Branch Office**

#### PSX Branch-1

Room 409-410, 4th Floor, New Stock Exchange Building, Stock Exchange Road, Karachi. Phone No. 021-32418874, 32460744 Fax No. 021-32418873

### PSX Branch-2

Room 806, 8th Floor, New Stock Exchange Building. Stock Exchange Road. Karachi.

#### **Hyderabad Branch**

Office No. 321-A, 8th Floor, Dawood Center, Auto Bhan Road, Hyderabad.

#### **PMEX Registered Branch Office**

#### Sarghoda Branch

Office No. 134, First Floor, Al- Rehman Plaza Unversity Road, Sarghoda

#### Faisalabad Branch

5th Floor, State Life Building, Liaquat Road, Faisalabad.

#### **Share Registrar**

#### **Bantavangar Branch**

Commercial Shop No. 2, Plot No. C-10, Bantavanagar, Liquatabad, Karachi. Contact no: 021-34920630.

Phone No. 021-32271881-1883, Fax No. 021-32275086

#### Faisalabad Branch

5th Floor, State Life Building, Liaquat Road, Faisalabad.

#### Lahore Branch

Registered Agent : Mr.Imran Iqbal Room No 8, First Floor,10 A, Kibria Town, Raiwind Road, P.O Thokar Niazbaig Lahore

Phone No: 04235963182.

F.D Registrar Services (Pvt) Ltd 1705 17th Floor, Saima Trade Tower-A, I.I. Chundrigar Road, Karachi. Phone No. 021-35478192-93, 32271905 Fax. 021-32621233



#### DIRECTORS' REPORT TO THE MEMBERS

#### **Dear Shareholders**

On the behalf of Board of Directors of Dawood Equities Limited (DEL), we are pleased to present herewith the financial statements for the half year and second quarter ended December 31, 2023.

#### ECONOMIC REVIEW:

In the second quarter of the fiscal year 2024, Pakistan's economy staged a recovery and growth trajectory. bolster by a 2.13% increase in the GDP in first quarter of current fiscal year, a substantial improvement from the previous year's 0.96%, the performance was particularly pronounced in agriculture (5.06%), industry (2.48%), and services (0.82%). Despite a contraction of 0.80% in the Large-Scale Manufacturing sector during the first five months, the standout achievement was the transformation of the current account, swinging from a billion-dollar deficit to a surplus of USD 198mn in the outgoing quarter of FY24. The positive shift was attributed to domestic demand compression and lower commodity prices, leading to an impressive reduction in the current account deficit to USD 831mn 1HFY24, showcasing a remarkable USD 2.8bn improvement. On the international front, a staff-level agreement with the International Monetary Fund (IMF) under Pakistan's Stand-By Arrangement (SBA) was reached, promising access to around USD 700mn. Meanwhile, the Pakistani Rupee appreciated by 2.1% against the USD in 2QFY24, supported by the State Bank of Pakistan's improved reserves, which rose from USD 7.6bn to USD 8.23bn. However, persistent challenges surfaced in the form of elevated headline inflation, averaging 28.8% in 1HFY24, prompting the State Bank of Pakistan to maintain the interest rate at a substantial 22% by the end of the same period. Despite challenges, the overall economic narrative for the outgoing quarter paints a picture of resilience and positive growth, setting the stage for continued economic vibrancy.

#### STOCK MARKET PERFORMANCE

During 1HFY24, the KSE 100 index reached unprecedented heights to 66,427 points on account of i) Stand-by Arrangement (SBA) facility of USD 3bn secured from the IMF, ii)the establishment of the SIFC to attract foreign direct investment, iii) hike in electricity and gas tariffby Govt. to curtail the circular debt, and iv) administrative measures by the authorities aimed at curbing illegal foreign currency and preventing further depreciation of PKR. The Pak Rupee after witnessing an all-time low of PKR 307.10 against USD on 5th Sep'23, closed the period at PKR 281.86. Whereas the State Bank kept the policy rate unchanged at 22%.

During 1HFY24, the benchmark KSE-100 index closed at 62,451 points, up by 54.50% / 22,031 points YoY, which took the USD-based return to 24.12%. The average volumes and value increased by 118% (478mn shares) and 69.9% (USD 60mn) YoY, respectively. The upside to the index during 1HFY24 was led by the; i) Commercial Banks (5,574pts), ii) E&P (2,161pts), iii) Power (2,110pts), iv) Fertilizer (1831pts), and v) Cement (1600pts). During 1HFY24, foreign net inflows were seen in the local bourse at USD 71.0mn (2QFY24: net inflows of USD 49.1mn) compared to a net outflow of USD 0.93mn (2QFY23: Net outflow USD 17.6mn) during same period last year. Buying was primarily witnessed in; i) Commercial Banks (USD 24.1mn), ii) Power Generation (USD 15.1mn), iii) Cements (USD 14.8mn), iv) Fertilizer (USD 7.0mn), and v) OMC's (USD 6.74mn).

#### FINANCIAL PERFORMANCE

During 1H-FY24, your Company has performed well and achieved strong profitability, total revenue amounting to 63.34 million versus total revenue of PKR 34.18 million in the same period last year. Total revenue of DEL increased by 85% mainly due to commission received from underwriting contracts the company entered with as compared to same period last year. During the period, administrative expenses increased by 9.8% as compared to the same period last year as your company has invested in its human resources and expanded its branch networks and support teams. Your Company has posted after tax profit 14.5 million (1HFY23: loss of PKR 15.44 million) due to a gain in investment portfolio owing to favorable market conditions and underwriting commission.



The equity of your Company as at the balance sheet date is PKR 269.8 million which translates into book value per share of PKR 9.81. The summary of Financial Results is as follows:

	December 31, 2023 Rupees	December 31, 2022 Rupees
Gross Revenue	63,343,948	34,158,302
Operating Profit	41,689,334	21,311,450
Administrative Expenses	25,523,337	23,246,273
Profit / (Loss) after tax	14,504,303	(15,447,254)
(loss) / Earnings per share basic and diluted	0.53	(0.56)

### **Future Prospects**

The future prospects of your Company are largely dependent upon political and economic stability. Any positive developments on this front will improve the market volumes, and valuations, we are continuously working on expanding our online and retail client base in order to increase the market participation of investors and avail benefits from the attractive market opportunities on offer.

For and on behalf of the Board of Directors

Junaid Dada Chairman

Karachi: February 28, 2024

Chief Executive Officer

Abdul Aziz Habib



# ڈائز یکٹرز کی ارکان کور پورٹ

محتر محصص داران

داؤدا یکویٹرلیٹلرلیٹلر(DEL) کے بورڈ آفڈائر میٹرز کی جانب ہے ہمیں 31 دسمبر 2023 کوختم ہونے والی ششمانی اور دوسری سماہی کے مالیاتی کوشوارے پیش کرتے ہوئے فوٹی محسوں کررہے ہیں۔ اقتصادی جائزہ:

مالى سال 2024 كى دوسرى سەمانى شىن، پاكتان كى معيشت بىتالى اورنموكى راە پرگاھزىن ہے۔روال مالى سال كى بيلى سەمانى بيش بى دى فى پىي بىد 2.13 فيصد اضاف بواجو گرشتە سال ہے 6.06 فيصد كە مىتا كىلىم بىلىن ئالىرى بىتىلى بىتى بىلى بىتى بىلىن ئالىرى بىتىلى بىتى بىلى بىتى بىلىن ئالىرى بىتىلى بىتى بىلىن ئالىرى بىلىن بىلىن ئالىرى بىلىلى بىتى بىلىن ئالىرى بىلىن بىلىن ئالىرى بىلى بىلىن بىلىن بىلىن بىلىن بىلىن بىلىن بىلىن ئالىرى بىلىن ئالىرى بىلىن بىلىن بىلىن بىلىن بىلىن ئىلىن بىلىن ئىلىن بىلىن بىلىن ئىلىن بىلىن بىلىن ئىلىن ئىلىن ئىلىن ئىلىن بىلىن ئىلىن ئىلى

### اسٹاک مارکیٹ کی کارکردگی

مالی سال 24 کی پمپلی ششمان کے دوران KSE-100 انڈیکس 66,427 کو ٹیٹس کی غیر معمولی طبح پر پنٹے گیا جس کی دجہ IMF ہے وصول شدہ 3 بلین ڈالر کی اسٹیڈ بائی انتظامات (SBA) کی بہولت، 2) ہراہ راست غیر ملکی سرمایدکاری کوراغب کرنے کے لیے SIFC کا قیام، 3) گردتی ترضوں کو کم کرنے کے لیے حکومت کی جانب سے بنگی ادریکس کی سن اضافہ اور 4) دکام می جانب سے غیر تا ٹوئی غیر ملکی کرنسی کی روک تھام اور روپیدی قدر میں سزید کی کورو کئے کے لیے انتظامی اقدامات شامل میں۔ 5 ستمبر 23 کوامر کی ڈالر کے مقابلے میں پاکستانی روپیدی 5,307 روپ کی کم ترین طرح پہنچنے کے بعد 281.86 روپ پر بند ہوا۔ جبکہ اشیٹ بینک نے پالیس ریٹ کو 22 فیصد پر برقر اردکھا۔

## مالی کار کردگی

مالی سال 24ء کی پہلی ششمان کے دوران آپ کی کینی نے آچھی کار کر دگی کا مظاہرہ کیا اور پائیدار منافع حاصل کیا، مجوق آمدنی 63.34 ملین روپے رہی جوگز شتہ سال کے اس عرصے میں 34.18 ملین روپے دہی جوگر کے مشاہرہ کیا دور پائیدار منافع حاصل کیا، مجوق آمدنی 63.34 ملین روپے در ہی جوگر شتہ سال کے اس محرص کے مقابلے میں 84 کی مسلم سے کہ دوران، مسلم کے دور کس اور سیورٹ ٹیموں کو تعیق دی ہے۔ انتظامی اخراجات میں پھیلے سال کے اس محرص کے مقابلے میں 8.9 فیصدا ضافہ ہوا کیوکد آپ کی کمپنی نے اپنے انسانی وسائل میں سرمایدکاری کی اوراجے برائج نہیوں کو تعیق دی کہا۔ مسلم کی اوراجے برائج نہیوں کی کہاں ششمائی 15.44 ملین ایموں کی مسلم کی اوراجے کہا کہ مسلم کیا ہے۔



## بیلنس شیٹ کی تاریخ کےمطابق آپ کی کمپنی کی ایکویٹی 269.8 ملین روپے رہی جس کے نتیج 8.81روپے فی حصص بک ویلیو ہو گئیے۔ مالی نتائج کا خلاصہ درج ذیل ہے:

	31وتمبر 2023 روپ	31دئمبر 2022 روپ
مجموعي آمدني	63,343,948	34,158,302
آ پریٹنگ منافع	41,689,334	21,311,450
انتظامی اخراجات	25,523,337	23,246,273
منافغ/(نقصان)بعدازنیس	14,504,303	(15,447,254)
فی حصص ( نقصان )/آیدنی بنیادی اورمعتدل	0.53	(0.56)

## منتقبل كامكانات

آپی کمپنی کے متعقبل کے امکانات بڑی حدتک سیاسی اور معاثی استخکام پر مخصر ہیں۔ اس محاذ پر کوئی بھی شبت جثیں دفت مارکیٹ کے قیم اور وطیعوایشن کو بہتر بنائے گی ،ہم سرماییکاروں کی مارکیٹ میں شرکت بڑھانے اور چثی ش پر پرکشش مارکیٹ کے مواقع سے فائدہ اٹھانے کے لئے اپنی آن الائن اور خوردہ کا ایکٹ میں کو بڑھانے پرمسلسل کام کر رہے ہیں۔

منجانب بوردٌ آف دٌ ائرَ يكثرز

جنيدوادا چيئر مين

كراجي:28 فروري 2024ء



## YOUSUF ADIL

Yousuf Adil

Chartered Accountants

Cavish Court, A-35, Block 7 & 8 KCHSU, Shahrah-e-Faisal Karachi-75350 Pakistan

Tel: +92 (0) 21 3454 6494-7 Fax: +92 (0) 21- 3454 1314 www.yousufadil.com

# INDEPENDENT AUDITOR'S REVIEW REPORT TO THE MEMBERS OF DAWOOD EQUITIES LIMITED

#### Introduction

We have reviewed the accompanying condensed interim statement of financial position of **Dawood Equities Limited** (the Company) as at December 31, 2023, and the related condensed interim statement of profit or loss, condensed interim statement of comprehensive income, condensed interim statement of changes in equity, condensed interim statement of cash flow and notes to the condensed interim financial statements for the six months ended December 31, 2023 (here-in-after referred to as the condensed interim financial statements). Management is responsible for the preparation and presentation of these condensed interim financial statements in accordance with accounting and reporting standards as applicable in Pakistan for interim financial reporting. Our responsibility is to express a conclusion on this condensed interim financial statements based on our review.

#### Scope of Review

We conducted our review in accordance with International Standard on Review Engagements 2410, "Review of Interim Financial Information Performed by the Independent Auditor of the Entity". A review of condensed interim financial statements consists of making inquiries, primarily of persons responsible for financial and accounting matters, and applying analytical and other review procedures. A review is substantially less in scope than an audit conducted in accordance with International Standards on Auditing and consequently does not enable us to obtain assurance that we would become aware of all significant matters that might be identified in an audit. Accordingly, we do not express an audit opinion.

#### Conclusion

Based on our review, nothing has come to our attention that causes us to believe that the accompanying condensed interim financial statements are not prepared, in all material respects, in accordance with accounting and reporting standards as applicable in Pakistan for interim financial reporting.

#### Other matter

The figures of the condensed interim statement of profit or loss and condensed interim statement of comprehensive income, for the quarter ended December 31, 2023 have not been reviewed, as we are required to review only the cumulative figures for the six months ended December 31, 2023.

The engagement partner on the review resulting in this independent auditor's review report is Hena Sadiq.

Place: Karachi

Date: February 28, 2024 UDIN: RR202310057JEKIzMky9

> Independent Correspondent Firm to Deloitte Touche Tohmatsu Limited



## CONDENSED INTERIM STATEMENT OF FINANCIAL POSITION (UN-AUDITED) AS AT DECEMBER 31, 2023

ASSETS	Note -	(Un-audited) December 31, 2023 (Rupe	(Audited) June 30, 2023
Non-current assets			
Property and equipment	6	9,828,368	10,561,203
Investment property	7	4,612,560	4,790,998
Intangible assets	8	6,000,000	6,000,000
Long term deposit	-	2,150,000	2,150,000
Deferred tax asset	9	27,267,589	29,767,589
Current assets	-	49,858,517	53,269,790
Short term investments	10	77,250,298	55,231,309
Trade debts	11	212,526,695	175,231,732
Receivable against margin finance	11	8,142,912	10,450,883
Advance deposits and prepayments		74,522,734	23,292,377
Other receivables		36,571,769	16,054,491
Taxation - net		8,494,676	11,114,374
Cash and bank balances	12	4,636,150	9,098,148
	•	422,145,234	300,473,314
Total assets	-	472,003,751	353,743,104
EQUITY AND LIABILITIES			
EQUITY			
Share capital	13	274,965,000	274,965,000
Reserves		(5,121,753)	(24,745,000)
	-	269,843,247	250,220,000
Non-current liabilities		, ,	, . , ,
Rental deposits		25,000	25,000
Lease liability		1,021,309	1,335,017
	-	1,046,309	1,360,017
Current liabilities		, ,	, ,
Trade and other payables	14	110,051,698	37,407,250
Unclaimed dividend	1.	230,336	230,336
Short term running finance facility	15	90,216,801	63,934,041
Current portion of lease liability		615,360	591,460
-	<u>-</u>	201,114,195	102,163,087
Total equity and liabilities	-	472,003,751	353,743,104
Contingencies and commitments	16		

The annexed notes from 1 to 24 form an integral part of these condensed interim financial statements.







## CONDENSED INTERIM STATEMENT OF PROFIT OR LOSS (UNAUDITED) FOR THE SIX MONTH PERIOD ENDED DECEMBER 31, 2023

		Six months ended		Quarte	r ended
		December 31, 2023	December 31, 2022	December 31, 2023	December 31, 2022
	Note		(Ru	pees)	
Revenue from contract with customers	17	63,434,948	34,158,302	41,879,032	16,145,522
Commission to agents and dealers		(21,745,614)	(12,846,852)	(14,565,657)	(5,335,547)
		41,689,334	21,311,450	27,313,375	10,809,975
Capital gain / (loss) on disposal of investments - net		6,619,560	1,093,665	5,350,716	(111,332)
Net unrealised gain / (loss) on re-measurement of investments classified as financial assets					
at fair value through profit or loss		1,753,722	(3,525,774)	870,365	(3,229,182)
		50,062,616	18,879,341	33,534,456	7,469,461
Administrative expenses		(25,523,337)	(23,246,273)	(13,935,769)	(12,703,716)
Allowance for expected credit losses			(4,928,750)	-	(4,928,750)
		24,539,279	(9,295,682)	19,598,687	(10,163,005)
Financial charges		(5,622,100)	(2,460,657)	(2,936,381)	(1,991,739)
		18,917,179	(11,756,339)	16,662,306	(12,154,744)
Other operating income		3,590,674	2,384,852	2,203,236	1,600,689
Other operating charges		(780,000)	(890,000)	(780,000)	(890,000)
Profit / (loss) before taxation for the period		21,727,853	(10,261,487)	18,085,542	(11,444,055)
Taxation - net	18	(7,223,550)	(5,185,767)	(7,082,350)	(4,949,254)
Profit / (loss) after taxation for the period		14,504,303	(15,447,254)	11,003,192	(16,393,309)
Earning / (loss) per share - Basic and diluted	19	0.53	(0.56)	0.40	(0.60)

The annexed notes from 1 to 24 form an integral part of these condensed interim financial statements.







**Chief Financial Officer** 



## CONDENSED INTERIM STATEMENT OF COMPREHENSIVE INCOME(UNAUDITED) FOR THE SIX MONTH PERIOD ENDED DECEMBER 31, 2023

	Six months ended		ed Quarter ende	
	December 31,	December 31,	December 31,	December 31,
	2023	2022	2023	2022
		(Ruj	oees)	
Profit / (loss) after taxation for the period	14,504,303	(15,447,254)	11,003,192	(16,393,309)
Other comprehensive income / (loss) for the period				
Items that will not be reclassified subsequently to statement of profit or loss				
Net unrealised gain / (loss) on re-measurement of investments classified as financial assets at				
fair value through other comprehensive income	5,118,944	(4,091,349)	4,186,497	(3,368,227)
Total comprehensive income / (loss) for the period	19,623,247	(19,538,603)	15,189,689	(19,761,536)

The annexed notes from 1 to 24 form an integral part of these condensed interim financial statements.

Chief Executive



# CONDENSED INTERIM STATEMENT CASHFLOWS (UNAUDITED) FOR THE SIX MONTH PERIOD ENDED DECEMBER 31, 2023

		December 31, 2023	December 31, 2022
A.	CASH FLOWS FROM OPERATING ACTIVITIES	(Rupee	s)
	Profit / (loss) before taxation for the period	21,727,853	(10,261,487)
	Adjustment for non cash items:		
	Depreciation - property and equipment	960,742	969,661
	Depreciation - right of use asset	297,632	297,631
	Depreciation - Investment property	178,438	178,438
	Net unrealised (gain) / loss on re-measurement	,	Ź
	of investments classified as financial assets	(1,753,722)	3,525,774
	at fair value through profit or loss		
	Capital gain on disposal of investments - net	(6,619,560)	(1,093,665)
	Gain on disposal of operating fixed asset	(19,892)	-
	Provision for expected credit losses	<del>-</del>	(4,928,750)
	Dividend income	(245,966)	(278,800)
	Bank profit	(1,030,820)	(676,568)
	Interest expense on finance lease	70,192	92,501
	Financial charges	5,551,908	2,368,156
		19,116,805	(9,807,109)
	(Increase) / decrease in current assets		
	Trade debts	(37,294,963)	7,622,973
	Receivable against margin finance	2,307,971	(1,391,955)
	Advance deposits and prepayments	(51,230,357)	(15,926,020)
	Other receivables	(20,517,278)	(9,364,076)
		(106,734,627)	(19,059,078)
	Increase in current liabilities		
	Trade and other payables	72,635,673	18,155,699
	Cash used in operating activities	(14,982,149)	(10,710,488)
	Taxes paid	(2,095,077)	(2,559,453)
	Financial charges paid	(5,551,908)	(2,368,156)
	Net cash used in operating activities	(22,629,134)	(15,638,097)
B.	CASH FLOWS FROM INVESTING ACTIVITIES		
	Purchase of property and equipment	(529,447)	(440,300)
	Proceeds from sale of operating fixed asset	23,800	- · · · ·
	(Purchase) / disposal of investments - net	(8,526,763)	6,285,175
	Dividend received	245,966	278,800
	Bank profit received	1,030,820	676,568
	Net cash (used in) / generated from investing activities	(7,755,624)	6,800,243
	(wow m), generated from my coding wearings	(,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,	-,500,= .5



## CONDENSED INTERIM STATEMENT CASHFLOWS (UNAUDITED) FOR THE SIX MONTH PERIOD ENDED DECEMBER 31, 2023

		December 31, 2023	December 31, 2022
		(Rupee	s)
C.	CASH FLOWS FROM FINANCING ACTIVITIES		
	Lease rentals paid	(360,000)	(360,000)
	Net cash used in financing activities	(360,000)	(360,000)
	Net decrease in cash and cash equivalents (A+B+C)	(30,744,758)	(9,197,854)
	Cash and cash equivalents at the beginning of the period	(54,835,893)	(44,715,756)
	Cash and cash equivalents at the end of the period	(85,580,651)	(53,913,611)
	CASH AND CASH EQUIVALENTS		
	Cash and bank balances	4,636,150	6,155,129
	Short term running finance facility	(90,216,801)	(60,068,740)
		(85.580.651)	(53 913 611)

The annexed notes from 1 to 24 form an integral part of these condensed interim financial statements.

Chief Executive



## CONDENSED INTERIM STATEMENT OF CHANGES IN EQUITY(UNAUDITED) FOR THE SIX MONTH PERIOD ENDED DECEMBER 31, 2023

	Reserves				
	Capita	al	Revenue	ue	
Issued, subscribed and paid up capital	Gain / (loss) on remeasurement of investment - at fair value through OCI	Share premium	Unappropriated profit / (losses)	Total	Total equity
		(Ruj	oees)		
274,965,000	(16,497,891)	49,973,750	(28,761,448)	4,714,411	279,679,411
-	-	-	(15,447,254)	(15,447,254)	(15,447,254)
	(4 001 340)			(4 091 349)	(4,091,349)
-			(15.447.254)		
-	(4,091,349)	-	(15,447,254)	(19,538,603)	(19,538,603)
274,965,000	(20,589,240)	49,973,750	(44,208,702)	(14,824,192)	260,140,808
274,965,000	(21,883,249)	49,973,750	(52,835,501)	(24,745,000)	250,220,000
-	5 118 044	-	14,504,303	14,504,303	14,504,303 5,118,944
			14 504 303		19,623,247
-	3,110,744	-	14,504,505	17,043,44/	17,043,44/
274,965,000	(16,764,305)	49,973,750	(38,331,198)	(5,121,753)	269,843,247
	paid up capital  274,965,000  274,965,000  274,965,000	Saued, subscribed and paid up capital   Gain / (loss) on remeasurement of investment - at fair value through OCI	Capital	Capital   Revenue	Capital   Revenue

The annexed notes from 1 to 24 form an integral part of these condensed interim financial statements.

Chief Executive

Director



## NOTES TO THE FINANCIAL STATEMENTS (UN-AUDITED) FOR THE SIX MONTH PERIOD ENDED DECEMBER 31, 2023

#### 1. NATURE AND STATUS OF BUSINESS

Dawood Equities Limited (the Company) was incorporated in Pakistan as an unquoted public limited company on May 3, 2006 under the Repealed Companies Ordinance, 1984 (now Companies Act 2017). The Company commenced commercial operations from October 03, 2006. Subsequently the Company obtained listing on the Pakistan Stock Exchange Limited (PSX) on April 14, 2008. The Company is a Trading Right Entitlement Certificate (TREC) holder of PSX and a member of Pakistan Mercantile Exchange Limited. The registered office of the Company is situated at 1700-A, Saima Trade Towers, I.I. Chundrigar Road, Karachi. The Company's principal business is trading and brokerage of listed equities, underwriting and other investments.

The business units of the Company include the following:

1.1	<b>Business Units</b>	Geographical Location		
	Head office - Karachi	1700-A, 17th Floor, Saima Trade Tower, I.I Chundrigar Road, Karachi;		
	Stock Exchange Branch - Karachi	Room 409 & 410 New Stock Exchange Building Stock		

#### 2. BASIS OF PRESENTATION

#### 2.1 Statement of Compliance

These condensed interim financial statements have been prepared, in accordance with the accounting and reporting standards as applicable in Pakistan for interim financial reporting. The accounting and reporting standards as applicable in Pakistan comprise of:

- International Accounting Standard (IAS) 34, International Financial Reporting Standards (IFRS Standards) issued by the international Accounting Standard Boards (IASB) as notified under the Companies Act, 2017 (the Act);
- Provisions of and directives issued under the Act;
- Securities Brokers (Licensing and Operations) Regulations, 2016;
- Futures Brokers (Licensing and Operations) Regulations Act; and
- Central Depository Company of Pakistan Limited Regulations.

Where provisions of and directives issued under the Act and the regulations differ from the IFRS Standards, the provisions of and directives issued under the Act and the regulations have been followed.

2.2 These condensed interim financial statements do not include all the information and disclosures required in annual financial statements and should be read in conjunction with the annual audited financial statements of the Company for the year ended June 30, 2023. These condensed interim financial statements are unaudited, however, the same have been subject to limited scope review by the statutory auditors of the Company, and are being submitted to share holders as required by the listing regulations of Pakistan Stock Exchange Limited and Section 237 of the Companies Act, 2017.



- 2.3 The figures of interim statement of profit or loss, condensed interim statement of comprehensive income for the quarters ended December 31, 2023 and December 31, 2022 and notes forming part thereof have not been reviewed by the auditors of the Company, as they have reviewed the cumulative figure for the half yearly ended December 31, 2023 and December 31, 2022. The comparative statement of financial position presented has been extracted from annual financial statements of the Company only for the year ended June 30, 2023; the comparative condensed interim statement of profit or loss, condensed interim statement of comprehensive income, condensed interim statement of cash flows and condensed interim statement of changes in equity of the Company have been extracted from the un-audited condensed interim financial statements for the half year ended December 31, 2022.
- 2.4 These condensed interim financial statements are presented in Pakistani Rupees which is also the Company's functional currency.

#### 3. MATERIAL ACCOUNTING POLICIES INFORMATION

- 3.1 The material accounting policies and the methods of computation adopted in the preparation of these condensed interim financial statements and the material judgments made by the management in applying the accounting policies and the key sources of estimation uncertainty are the same as those applied in the preparation of the financial statements of the Company as at and for the year ended June 30, 2023 except as disclosed in note 3.2 below.
- 3.2 Certain new IFRS's and amendments to existing IFRSs are effective for periods beginning on or after July 1, 2023, which do not have any impact on the Company's financial reporting other than as disclosed following:
- 3.3 During the period, the Company adopted Disclosure of Accounting Policies (Amendments to IAS 1) from July 01, 2023. The amendments require the disclosure of 'material', rather than 'significant', accounting policies. Although the amendments did not result in any changes to the accounting policies themselves.

#### 4. FINANCIAL RISK MANAGEMENT

The Company's financial risk objectives and policies are consistent with those disclosed in the annual audited financial statements as at and for the year ended June 30, 2023.

#### 5. ACCOUNTING ESTIMATES AND JUDGEMENTS

5.1 The preparation of these condensed interim financial statements in conformity with approved accounting standards requires management to make estimates, assumptions and use judgements that affect the application of policies and reported amounts of assets and liabilities and income and expenses. Estimates, assumptions and judgements are continually evaluated and are based on historical experience and other factors, including reasonable expectations of future events. Revisions to accounting estimates are recognised prospectively commencing from the period of revision.

Estimates and judgements made by the management in the preparation of these condensed interim financial statements are the same as those that were applied to the annual financial statements of the Company for the year ended June 30, 2023, except as disclosed otherwise.



	-	N.	(Un-audited) December 31, 2023	(Audited) June 30, 2023
6.	PROPERTY AND EQUIPMENT	Note	(Rupe	es)
	Operating fixed assets Right of use asset	6.1 6.2	8,340,217 1,488,151	8,775,420 1,785,783
		_	9,828,368	10,561,203
6.1	Operating fixed assets			
	Opening net book value		8,775,420	9,849,536
	Additions at cost	6.1.1	529,447	895,363
	Disposal at book value		(3,908)	(44,980)
	Depreciation for the period / year	_	(960,742)	(1,924,499)
	Closing net book value	=	8,340,217	8,775,420
6.1.1	Following additions were made during	ng the period:		
	Furniture and fixtures		-	20,000
	Office equipment		-	460,500
	Computers		255,447	15,000
	Motor vehicles	_	274,000	399,863
		-	529,447	895,363
6.2	Right of use asset			
	Opening net book value		1,785,783	2,381,047
	Depreciation for the period / year	_	(297,632)	(595,264)
	Closing net book value	=	1,488,151	1,785,783
	Depreciation rate	=	20%	20%
6.2.1	Lease assets comprise of head office n with a lease term of 5 years.	number 1710, 1711, Saima	Trade towers, II Chund	rigar Road, Karachi,
			(Un-audited) December 31, 2023	(Audited) June 30, 2023
		Note	(Rupe	
7.	INVESTMENT PROPERTY		· •	
	Cost		7,137,500	7,137,500
	Accumulated depreciation	7.1	(2,524,940)	(2,346,502)
			4,612,560	4,790,998
		=		



(Un-audited)

December 31,

2023

(Audited)

June 30,

2023

		NT. 4	2023	2023
7.1	Accumulated depreciation	Note	(Rupe	es)
	Opening balance		2,346,502	1,989,626
	Charge for the period / year		178,438	356,876
	Closing balance	_	2,524,940	2,346,502
		-	(Percentag	ge)
	Depreciation rate	=	5%	5%
7.2	Investment property represents office number 4	409 in PSX	K, area of the office in	240 Square feet.
			(Un-audited)	(Audited)
			December 31, 2023	June 30, 2023
		Note	(Rupe	
8.	INTANGIBLE ASSETS	1,000	(2po.	,
	Trading Rights Entitlement Certificate (TREC)	8.1	2,500,000	2,500,000
	PMEX Universal membership	8.1	3,500,000	3,500,000
	Software	8.2	<u>-</u>	-
		_	6,000,000	6,000,000
8.1	These represent intangible assets having indefinite	useful life a	and are carried at cost less	s impairment.
8.2	This represents fully amortised software currently us operations having cost of Rs.1.45 million and accur			
			(Un-audited)	(Audited)
			December 31,	June 30,
			2023	2023
•	DEFERRED TAX ASSET	Note	(Rupe	es)
9.	DEFERRED TAX ASSET			
9.	Relating to taxable temporary difference			
у.			(2,088,717)	(1,310,390)
у.	Relating to taxable temporary difference Accelerated depreciation		(2,088,717) (2,088,717)	(1,310,390) (1,310,390)
9.	Relating to taxable temporary difference			(1,310,390) (1,310,390)
9.	Relating to taxable temporary difference Accelerated depreciation			(1,310,390) (1,310,390) 31,077,979
9.	Relating to taxable temporary difference Accelerated depreciation Relating to deductible temporary difference	9.1	(2,088,717)	(1,310,390)

uncertainty over availability of future estimated taxable profits required to recover the benefit.

21.99 million (June 30, 2023 Rs. 25.3 million) on asset against lease liability, Intangible asset, unrealised on re-measurement of investment, allowances for expected credit losses and accumulated losses due to the



10.	SHORT TERM INVESTMENTS	Note	(Un-audited) December 31, 2023(Rupo	(Audited) June 30, 2023
	Listed securities - Investments classified as financial assets at fair value through other comprehensive income		19,200,796	14,081,852
	Unlisted securities - Investments classified as financial assets at fair value through profit or loss	10.1	31,817,321	29,976,507
	Other listed securities - investments classified as financial assets at fair value through profit or loss	10.2	26,232,181	11,172,950
		-	77,250,298	55,231,309

- 10.1 The fair / embedded value of these shares based on actuarial valuation of the investee Company as at June 30, 2023 was Rs.18.93 per share. Actuarial valuation is performed on annual basis. The investee company is Dawood Family Takaful Limited.
- 10.2 This includes shares pledge with NCCPL against exposure margin and Bank Alfalah limited with fair value of Rs. 21.10 million (June 30, 2023: Rs. 9.07 million) and Rs. 0.70 million (June 30, 2023: Rs. 0.56 million) respectively.

			(Un-audited)	(Audited)
			December 31,	June 30,
			2023	2023
11.	TRADE DEBTS	Note	(Rup	ees)
	- Secured		201,817,361	141,596,201
	- Unsecured		179,573,009	202,499,205
		11.1 & 11.2	381,390,370	344,095,406
	Allowance for expected credit losses		(168,863,675)	(168,863,675)
			212,526,695	175,231,732

- 11.1 This includes an amount of Rs. 11.98 million (June 30, 2023: Rs. 15.97 million) receivable from related parties of the Company.
- 11.2 The age analysis of the trade debts required under the Securities Brokers (Licensing and Operations) Regulations, 2016 is as under:

	(Un-audited) December 31, 2023			(Audited)			
				June 30, 2023			
	Due from related parties	Other parties	Total	Due from related parties	Other parties	Total	
				(Rupees)			
Upto five days	931,708	37,892,270	38,823,979	2,754,451	10,176,364	12,930,815	
More than five days	11,050,332	331,516,059	342,566,391	13,218,763	317,945,828	331,164,591	
	11,982,040	369,408,329	381,390,370	15,973,214	328,122,192	344,095,406	



11.3 The Company holds securities having value of Rs. 3.16 billion (June 30, 2023: Rs. 1.35 billion) in its subaccounts for its clients within the Central Depository System of the Central Depository Company of Pakistan Limited. Securities beneficially held by the Company's clients pledged with the National Clearing Company of Pakistan Limited are Rs. 458.92 million (June 30, 2023: Rs. 101.60 million).

				(Uı	n-audited)	(Audited)
				Dec	ember 31,	June 30,
					2023	2023
12.	CASH AND BAN	K BALANCES	Note		(Rupees	)
	Cash in hand				15,000	-
	Cash at bank					
	- in current acco	unt			661,710	6,767,771
	- in savings acco	ount	12.1		3,959,440	2,330,377
			12.2		4,621,150	9,098,148
					4,636,150	9,098,148
12.1	These carry marku	up at the rate of 12	% to 18% (June 30, 2023	: 8% to 14%	b) per annum.	
12.2	Balance pertaining	g to:				
	- clients				2,943,240	2,772,520
	- brokerage hous	ses			1,677,910	6,325,628
					4,621,150	9,098,148
13.	SHARE CAPITA	L				
	(Un-audited)	(Audited)			(Un-audited)	(Audited)
	December 31,	June 30,			December 31,	June 30,
	2023	2023			2023	2023
	(Number o	of shares)		Note	(Rup	ees)
	·	,	Authorised share capital			ŕ
	30,000,000	30,000,000	Ordinary shares of Rs.10/- each		300,000,000	300,000,000
			Issued, subscribed and paid u	p		
			Ordinary shares of Rs.10/- each			
	24,996,500	24,996,500	fully paid in cash		249,965,000	249,965,000
	2,500,000	2,500,000	Issued for consideration other than cash		25,000,000	25,000,000
	27,496,500	27,496,500		13.1	274,965,000	274,965,000

13.1 The Company has one class of ordinary shares which carry no right to fixed income. The holders of shares are entitled to receive dividends and are entitled to one vote per share at meetings of the Company. All shares rank equally with regard to the Company's residual assets.



#### 13.2 PATTERN OF SHAREHOLDINGS

Following are the shareholders having more than 5% holding:

	<del>-</del>		udited) r 31, 2023	(Audit June 30,	/
Sr. No.	Name of shareholder	Shares Held (Number)	Percentage (%)	Shares Held (Number)	Percentage (%)
1.	Ayaz Dawood	5,304,344	19.29%	5,304,344	19.29%
2.	Equity International (Private) Limited	3,314,489	12.05%	3,113,989	11.33%
3.	Junaid Zakaria Dada	1,980,001	7.20%	1,980,001	7.20%
4.	Hamida Dawood	1,488,765	5.41%	1,685,365	6.13%
		12,087,599	43.96%	12,083,699	43.95%

14.	TRADE AND OTHER PAYABLE	Note	(Un-audited) December 31, 2023 (Rupe	(Audited) June 30, 2023
	Trade creditors	14.1	96,031,382	30,454,134
	Accrued expenses		7,781,932	5,297,352
	Payable to dealers		5,839,508	1,265,663
	Withholding tax payable		398,876	390,101
			110,051,698	37,407,250

14.1 This includes an amount of Rs. 5.39 million (June 30, 2023: nil ) payable to related parties of the Company.

			(Un-audited)	(Audited)	
			December 31,	June 30,	
			2023	2023	
15.	SHORT TERM RUNNING FINANCE FACILITY	Note	(Rupe	es)	
	Bank overdraft - secured	15.1 & 15.2	90,216,801	63,934,041	

- **15.1** Short term running finance facility from Bank Alfalah Limited against pledge of shares amounting to Rs. 100 million with markup of 3 months Kibor plus 2.5% per annum.
- 15.2 Short term running finance facility from Habib Metropolitan Bank Limited amounting to Rs. 100 million with markup of 3 months kibor plus 3% per annum remained unavailed at the end of the period.

#### 16. CONTINGENCIES AND COMMITMENTS

**16.1** The status of contingencies is same as were reported in the note 19 of annual financial statements for the year ended June 30, 2023.



16.2 Commitment against unrecorded transactions executed before period end having settlement date subsequent to period end are as follows: (Un-audited) (Audited) December 31, June 30, 2023 2023 -- (Rupees)-For purchase of shares 373,197,388 170,373,266 For sale of shares 412,639,613 192,040,314 (Un-audited) Six months ended Quarter ended December 31, December 31, December 31, December 31, 2023 2023 2022 REVENUE FROM CONTRACT WITH 17. Note (Rupees) -CUSTOMERS Revenue from contract with customers - brokerage commission 44,869,201 27,724,900 28,908,936 13.235.582 - underwriting commission 14,029,999 3,226,900 9,780,000 1,000,000 17.1 58,899,200 30,951,800 38,688,936 14,235,582 - custody / Laga / NCSS fees 3,483,500 2,670,608 2,137,848 1,605,856 - brokerage commission on subscription 684 684 806,282 806,282 27,100 - Income from margin finance 256,410 Others 278,800 - dividend income 245,966 245,966 276,300 63,434,948 34,158,302 41,879,032 16,145,522 (Un-audited) Six months ended Quarter ended December 31. December 31. December 31. December 31. 2023 2023 2022 (Rupees) -17.1 Brokerage commission and underwriting commission: Brokerage commission 50,676,660 31,159,738 32,661,526 14,825,522 3,646,397 1.130.000 Underwriting commission 15,853,899 11,051,400 66,530,559 34,806,135 43,712,926 15,955,522 Gross commission Sindh sales tax (3,854,335)(1,719,940)(7.631.359)(5.023.990)58,899,200 30,951,800 38,688,936 14,235,582 (Un-audited) Six months ended Quarter ended December 31, December 31, December 31, December 31, 2022 2023 2023 2022 18. TAXATION - NET (Rupees) Current - for the period 4,481,530 185,767 4,582,350 (50,746)- for prior year 242,020 4,723,550 185,767 4,582,350 (50,746)Deferred 2,500,000 5,000,000 2,500,000 5,000,000

7.223.550

5.185.767

7,082,350

4.949.254



#### 19. EARNINGS / (LOSS) PER SHARE - BASIC AND DILUTED

There is no dilutive effect on the basic earnings per share of the Company which is as follows:

	(Un-audited)				
	Six mon	ths ended	Quarter	ended	
	December 31,	December 31,	December 31,	December 31,	
	2023	2022	2023	2022	
Profit / (loss) after taxation for the period (Rupees)	14,504,303	(15,447,254)	11,003,192	(16,393,309)	
Weighted average ordinary shares outstanding during the period (Number)	27,496,500	27,496,500	27,496,500	27,496,500	
Earnings / (loss) per share - Basic and diluted (Rupees)	0.53	(0.56)	0.40	(0.60)	

#### 20. FAIR VALUE OF ASSETS AND LIABILITES

Fair value is the price that would be received to sell an asset or paid to transfer a liability in an orderly transaction between market participants at the measurement date.

The carrying values of all financial assets and liabilities reflected in these condensed interim financial statements approximate their fair values.

#### Fair value hierarchy

The following table provides an analysis of financial instruments that are measured subsequent to initial recognition at fair value, grouped into Levels 1 to 3 based on the degree to which the fair value is observable.

- Level 1: fair value measurements are those derived from quoted prices (unadjusted) in active markets for identical assets or liabilities
- Level 2: fair value measurements are those derived from inputs other than quoted prices included within Level 1 that are observable for the asset or liability, either directly (i.e. as prices) or indirectly (i.e. derived from prices).
- Level 3: fair value measurements are those derived from valuation techniques that include inputs for the asset or liability that are not based on observable market data (unobservable inputs).

Short term investments includes investments in equity securities measured at fair value through condensed interim statement of other comprehensive income classified under level 1 fair value hierarchy, as at December 31, 2023, these securities are valued at Rs. 45.43 million (June 30, 2023: Rs. 25.25 million). Further investment in equity security measured at fair value through profit or loss are classified in level 3 fair value hierarchy, as at December 31, 2023, these securities are valued at Rs. 31.82 million (June 30, 2023: Rs. 29.98 million) and there were no transfers between various levels of fair value hierarchy during the period.

As at December 31, 2023, the Company holds investment in listed securities classified as fair value through other comprehensive income. The fair value of such investments is based on quoted market prices and actuarial valuation.



#### 21. TRANSACTION AND BALANCES WITH RELATED PARTIES

Details of the balances with related party have been disclosed in related notes to these condensed interim financial statements and details of transactions with related parties during the period are as follows:

		_	(Un-audited)	(Un-audited)
			December 31,	December 31,
		_	2023	2022
21.1	Transactions during the period		(Rup	ees)
	Nature of relationship	Nature of transaction		
	Member companies and key management personnel of members companies	Commission earned from brokerage transactions	1,468,015	2,733,514
	Member companies	Expenses	296,640	579,116
	Key management personnel	Provident Fund Employer's contribution	449,139	405,253

#### 22. **CORRESPONDING FIGURES**

For better presentation, certain re-classification have been made in the corresponding figures including following:

Reclassification from component	Reclassification to component	December 31, 2022 (Rupees)
Revenue from contract with customers	Other operating income	1,304,016

#### 23. **GENERAL**

Amounts have been rounded off to the nearest rupee, unless otherwise stated.

#### 24. DATE FOR AUTHORISATION FOR ISSUE

The Board of Directors of the Company authorised these condensed interim financial statements for issue on February 28, 2024.

Chief Executive

Director



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I.I. Chindrigar Road, Karachi.