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# **DAWOOD EQUITIES LIMITED**

Half Yearly Report December 31, 2020 (Un-Audited) E A R R

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## **Our Vision**

Our vision is to be leader of "Brokerage industry" in Pakistan with a passion to endeavor maximum business opportunities. We strive to deliver results and perform to the highest standards

## **Our Mission**

Our mission is to become a competetitive, dynamic and growing brokerage house that provides cometitive services, identifies investment opportunities and developers research based data and information.



## **Company Information**

| Board of Directors                          | Mr. Junaid Dada (Chairman) Abdul Aziz Habib (Chief Executive) Mr. Khalid Yousuf (Non executive Director) Mr. Asim Iftekhar Yakoob (Independent Director) Ms. Sobia Saif (Independent Director) Syed Muhammad Abbas ( (Non executive Director) Mr. Saifullah |
|---|---|
| Chief Financial officer & Company Secretary | Mr. Salman Yaqoob   |
| Audit Committee                             | Mr. Asim Iftekhar Yakoob- Chairman<br>Mr. Khalid Yousuf<br>Ms. Sobia Saif   |
| HR & R Committee                            | Mr. Asim Iftekhar Yakoob- Chairman<br>Syed Muhammad Abbas<br>Abdul Aziz Habib   |
| External Auditor                            | Reanda Haroon Zakaria & Company<br>Chartered Accountants  |
| Internal Auditor                            | Sajid & Co. Chartered Accountants   |
| Legal Advisor                               | Rauf & Ghaffar Law Associates   |
| Bankers                                     | Bank Al Habib Limited Habib Metropolitan Bank Limited Bank Al Falah Limited United Bank Limited Albaraka Bank (Pakistan) Limited MCB Bank Limited The Bank of Khyber  |
| Website                                     | www.dawoodequities.com  |
| Registered Head Office                      | 17th Floor - Saima Trade Towers A,<br>I.I. Chindrigar Road, Karachi.<br>Phone No. 021-32271881-1883<br>Fax No. 021-32275086   |
| Registered Branch Office                    | Room 409-410, 4th Floor, New Stock Exchange<br>Building, Stock Exchange Road, Karachi.<br>Phone No. 021-32418874, 32460744<br>Fax No. 021-32418873  |
| Share Registrar                             | F.D Registrar Services (Pvt) Ltd<br>1705 17th Floor, Saima Trade Tower-A,<br>I.I. Chundrigar Road, Karachi.<br>Phone No. 021-35478192-93, 32271905<br>Fax. 021-32621233   |



#### DIRECTORS' REPORT TO THE MEMBERS

#### Dear Shareholders

On the behalf of Board of Directors of Dawood Equities Limited (DEL), we are pleased to present herewith the financial statements for the half year and second quarter ended December 31, 2020.

#### ECONOMIC REVIEW

Economic recovery continued strongly during the outgoing quarter on the back of supportive actions and policies of the GoP. Bounce back in the cyclical indicators has managed to post remarkable LSM numbers with LSM Index posting a jump of 14.5% YoY during Nov'20 (12-Yr high) and 7.4% YoY during 5MFY21, led by the Textile and Food Sectors. Inflation during the outgoing quarter tamed down to an average of 8.4% against 8.8% during 1QFY21, while CPI during 1HFY21 came down to an average of 8.6% vis-à-vis 11.1% SPLY. Core inflation has come down significantly to an average of 6.4% during 1HFY21 against 8.1% SPLY. On the external front, the Current Account posted a surplus of USD 1,131mn during 1HFY21 against a deficit of USD 2,032mn SPLY, with a surplus each month barring December.

The strong external performance has been fueled by robust workers' remittances which clocked in at USD 14.2bn, up 25% YoY. Imports during the said period depicted a 4.8% YoY jump owing to increase in machinery imports (utilization of TERF) as well as raw materials, while exports showed a 4.8% YoY decline due to dampened global demand as major trading partners such as US and UK continue to reel from the ongoing global pandemic. Reserves have continued to beef up, with SBP reserves reaching USD 13.4bn as at Dec'20 against USD 12.1bn as at Jun'20 and USD 11.3bn as at Dec'19. On the monetary policy front, the SBP decided to hold the policy rate at 7%, highlighting its satisfaction with the overall financial conditions of the country. Inflationary concerns have swayed on the back of narrowing food inflation, as the government stepped in to close the demand-supply gap.

#### STOCK MARKET REVIEW

Better handling of COVID than rest of the World as well as improving macro-economic fundamentals started paying dividends to Pakistan in the shape of a vigorous recovery in KSE100 index. The benchmark Index posted a phenomenal gain of 27% in 1HFY21 (2QFY21: 8% QoQ). On 9M basis, the Index has so far returned 62% over the bottom it touched in March 2020. Interest rates at 7% throughout 1HFY21, Current Account surpluses during the past months, increase workers' remittances indicate a turnaround story for Pakistan Stock Exchange.

During 1HFY21, major contribution to the Index came from Banks (+1921pts), Cement (+1372pts), Technology (+1251pts), Textile Composite (+585pts) and Fertilizer (+524pts). Amongst the categories of Investors, Foreigners remained persistent Sellers with an outflow of US\$ 279mn, followed by Banks & DFIs (US\$ 69mn). On the buying side, Individuals, Companies and Insurance contributed the most with US\$ 159mn, US\$ 91mn and US\$ 83mn respectively.

### FINANCIAL PERFORMANCE

During the period under review, your Company has performed exceptionally well and achieved strong profitability during the 1HFY21. The Company has posted after-tax-profit of PKR 28.88 million for 1HFY21, which is 228.66% higher than the corresponding period last year and translates into earnings per share of PKR 1.16.

During 1H-FY21, the brokerage division revenue increased by 401.5% from the same period last year and posted a total brokerage revenue of PKR 53.87 million (1HFY20: PKR 10.74 million).

The short term investment portfolio posted realized and unrealized gains of PKR 11.64 million (1HFY20: PK 3.52 million) resulting in an overall increase of 230.3% from the same period last year.



#### DIRECTORS' REPORT TO THE MEMBERS

During the period, Administrative expenses increased by 63.55% as compared to the same period last year and posted a total of PKR 18.16 million (1HFY20: PKR 11.11 million), as your Company has invested in its human resources and expanded its business and support teams and increase in tax and corporate consultancy fees.

The equity of your Company as at the balance sheet date is PKR 263.14 million (June 2020: PKR 227.91 million), which translates into book value per share of PKR 10.52 (June 30, 2020: PKR 9.12).

The summary of Financial Results is as follows:

|                                      | December 31, 2020<br>Rupees | December 31, 2019<br>Rupees |
|--------------------------------------|-----------------------------|-----------------------------|
| Gross Revenue                        | 59,591,353                  | 19,323,929                  |
| Operating Profit                     | 38,386,637                  | 15,660,712                  |
| Administrative Expenses              | 18,167,336                  | 11,107,879                  |
| Profit / (Loss) after tax            | 28,887,055                  | 8,789,204                   |
| Earnings per share basic and diluted | 1.16                        | 0.48                        |

## EMPHASIS OF MATTER PARAGRAPH IN AUDITORS' REPORT

We draw attention of the users of the financial statements towards Note 9.1 of the Financial Statements related to deferred tax recognized amounting to PKR 39.77 million. Deferred tax assets based on business projection for five years devised by the company. The plan involve certain key assumptions underlying the estimation of future taxable profits of the company which would then be utilized to sett-off the deferred tax assets.

Junaid Dada Chairman

Karachi: February 19, 2021

Abdul Aziz Habib
Chief Executive Officer



## ڈائریکٹرز کی رپورٹ:

محتر مشيئر ہولڈرز

داؤد ایکوئٹیز لمیٹٹر (DEL) کے بورڈ آف ڈائریکٹرز کی جانب سے ، میں 31 دیمبر 2020ء کوختم ہونے والی ششماہی اور دوسری سہ ماہی کے لئے مالی حسابات پیش کرتے ہوئے خوشی محسوں کرتا ہے۔ مالیاتی کارکردگی

حکومت پاکتان کے معاون اقد امات اور پالیسیوں کی بدولت رواں سہ ماہی کے دوران مضبوطی ہے معاثی بحالی حاری رہی ۔ ٹیکٹائل اینڈ فو ڈسیٹر کی قیادت ہیں ،سائیکلیکل اشاروں ہیں بونس بیک نومبر 20 کے دوران 14.5 سال بہ انڈیکس ہیں %5 مال بہ سال کا (12 سالہ زیادہ) اضافہ اور 5MFY21 کے دوران %7.4 سال بہ سال اندراج کے ساتھ قابل ذکر LSM نمبرز درج کرنے میں کا میاب رہے ۔ رواں سہ ماہی کے دوران افراط زر 10FY21 کے دوران افراط زر 10FY21 کے دوران گا۔ 8 فیصد کی سطح پر آگیا، جبکہ 11FY21 کے دوران 14FY21 کے دوران گزشتہ سال کی اسی مدت کے %1.11 سے بھی کم جوکر اوسطاً 8.6 فیصد کی سطح بر آگیا ہوکر اوسطاً 6.4 فیصد تک کے دوران گزشتہ سال کی اسی مدت میں 2,032 ملین ڈالر کے خسارے کے دوران گزشتہ سال کی اسی مدت میں 2,032 ملین ڈالر کے خسارے کے مقابلہ میں 1,302 ملین ڈالر کا سرپلس درج کرایا، جس میں ہر ماہ دیمبر سمیت اضافہ مقابلہ میں 1 ماہ دیمبر سمیت اضافہ مقابلہ میں اللہ 2,010 ملین ڈالر کا سرپلس درج کرایا، جس میں ہر ماہ دیمبر سمیت اضافہ مقابلہ میں 1 کو اسے ۔

بیرونی کارکردگی کوکارکنوں کی ترسیلات زرنے مزید مضبوط بنایا ہے جو %25 سالا نہ اضافہ ہے 14.2 بلین امریکی ڈالر پر چننج چکی ہیں۔ موجودہ مدت دوران درآ مدات میں %4.8 سالا نہ کا اضافہ ظاہر کیا گیا جس کی وجہ مشینری ڈالر پر چننج چکی ہیں۔ موجودہ مدت دوران درآ مدات میں %4.8 سالا نہ کا اضافہ ظاہر کیا گیا جس کی وجہ مشینری کے استعمال) اور خام مال کی درآ مد میں اضافہ ہے، چبکہ برآ مدات میں %4.8 کی کمی واقع ہوئی ہے کیونکہ عالمی وبائی بیماری کے شکسل میں امریکہ اور برطانیہ جسے بڑے تجارتی شراکت داروں کی عالمی سطح پرطلب کم رہی ہے۔ ذخائر میں تیزی سے اضافے کا سلسلہ جاری ہے، ایس بی پی کے ذخائر دسمبر 20 میں 13.4 بلین امریکی ڈالراور دسمبر 19 میں 11.3 بلین ڈالر تھے۔ مالیاتی پالیسی گرح 7 فیصد پر کے محاذ پر ، اسٹیٹ بینک سے مہزگائی کے خدشات غذائی افراط زرکو کم کرر ہے ہیں، کیونکہ حکومت نے طلب ورسد کے برقر ارر کھنے کا فیصلہ کیا ہے۔ مہزگائی کے خدشات غذائی افراط زرکو کم کرر ہے ہیں، کیونکہ حکومت نے طلب ورسد کے فرق کوختم کرنے کے لئے اقدا ما اٹھائے ہیں۔



کوویڈکو باقی دنیا کی نسبت بہتر ہینڈل کرنے اور اقتصادی ومعاشی بنیادی اصولوں کی بہتری نے کے ایس ای 1000 انڈیکس نے انڈیکس میں زبردست بھالی کی شکل میں پاکستان کومنافغ کی ادائیگی کرنا شروع کردی ہے۔ بینچ مارک انڈیکس نے انڈیکس بنیاد پر، 1HFY21 میں 27% کا غیر معمولی منافغ (8:2QFY21 فیصد سے ماہی بنیاد پر) درج کرایا۔ نوماہی بنیاد پر، انڈیکس نے مارچ 2020 میں اس کی زبریس سطح سے 62 فیصد کی واپسی درج کرائی ہے۔ 1HFY21 کے دوران سود کی شرح 7 فیصد رہی ہے، پچھلے مہینوں کے دوران کرنٹ اکا وَنٹ میں اضافے ، کارکنوں کی ترسیلات زر میں اضافے یا کستان اشاک ایکھینچ میں بدلاؤ کو ظاہر کرتے ہیں۔

1HFY21 کے دوران ،انڈیکس میں اہم شراکت بینکوں (1921pts)، سینٹ (1372pts)، ٹیکنالو جی الملہ 1372pt) ہے۔ دوران ،انڈیکس میں اہم شراکت بینکوں (1921pts) ہے ہوئی۔ سرما میکاروں کی اقسام میں (1251pts) ہے ہوئی۔ سرما میکاروں کی اقسام میں ،غیرملکی مستقل 279 ملین امر کی ڈالر، اس کے بعد بینک اور ڈی الیف آئی (69 ملین ڈالر) کے اخراج کے ساتھ فروخت کنندگان رہے ہیں۔ خریداری کی طرف، افراد، کمپنیوں اور انشورنس نے بالتر تیب 159 ملین امر کی ڈالر) والی ڈالر کے ساتھ سب سے زیادہ حصد ڈالا ہے۔

## مالياتی کارکردگی

زیر جائزہ مدت کے دوران ، آپ کی کمپنی نے غیر معمولی کارکردگی کا مظاہرہ کیا اور 1HFY21 کے دوران متحکم منافع حاصل کیا ہے۔ کمپنی نے 1HFY21 کے لئے 28.88 ملین روپے بعد از ٹیکس منافع درج کیا ہے، جو گذشتہ سال کے اس عرصے سے 228.66 فیصد زیادہ ہے اور اس کے متیج میں 1.16 روپے فی خصص آمدنی ہوئی ہے۔

مالی سال 21 کی پہلی ششماہی کے دوران ، بروکرت کُر ڈویژن کی آمدنی میں گذشتہ سال کی اسی مدت کے مقابلے میں 401.5 فیصد کا اضافہ ہوا ہے اور مجموعی بروکرت آمدنی 53.87 ملین روپے (1HFY20 ملین روپے ) درج کی گئی ہے۔



مختصر مدت میں لگائے گئے سرمایہ کاری پورٹ فولیو میں 11.64 ملین روپے (1HFY20: 3.52 ملین روپے) کا حقیقی اور غیر حقیقی فائدہ ہوا جس کے متیج میں پچھلے سال کی اسی مدت سے مجموعی طور پر 230.3 فیصد کا اضافیہ ہوا۔

اس عرصے کے دوران ، انظامی اخراجات میں گذشتہ سال کی اسی مدت کے مقابلے میں 63.55 فیصد کا اضافہ ہوا اور مجموعی طور پر 18.16 ملین روپے (1HFY20: 11.11 ملین روپے ) درجکیا ہے ، کیونکہ آپ کی کمپنی نے اپنے انسانی وسائل میں سرمایہ کاری اور اپنے کاروبار اور امدادی ٹیموں کی توسیع اور ٹیکس اور کارپوریٹ کنسلٹنسی فیس میں اضافہ کیا ہے۔

بیلنس شیٹ کی تاریخ کوآپ کی تمپنی کی ایکویٹی 263.14 ملین روپے (جون 227.91:2020 ملین روپے) ہے،جس کے بتیج میں فی شیئر بک ویلیو 10.52 روپے (30 جون،9.12:2020روپے) ہے۔

## مالى نتائج كاخلاصه هب ذيل ہے:

| 31 دېمبرء 2019<br>روپ | 31 دئمبر 2020ء<br>روپ |                                |
|-----------------------|-----------------------|--------------------------------|
| 19,323,929            | 59,591,353            | مجموعي آمدني                   |
| 15,660,712            | 38,386,637            | آ پریٹنگ منافع                 |
| 11,107,879            | 18,167,336            | انتظامی اخراجات                |
| 8,789,204             | 28,887,055            | يعداز نيکس منافع/(نقصان)       |
| 0.48                  | 1.16                  | فی شیئر آمدنی بنیادی اور معتدل |



## آ ڈیٹرز کی رپورٹ میں معاملہ کی تجویز کااثر

ہم صارفین کی توجہ مالیاتی حسابات کے نوٹ 9.1 کی طرف مبذول کرانا چاہتے ہیں جو کہ ملتوی ٹیکس کی مدمیں تسلیم شدہ رقم 39.77 ملین روپے سے متعلقہ ہے۔ ملتوی ٹیکس ا ثاثے کمپنی کی طرف سے وضع کر دہ پانچ سالوں کے لئے کاروباری پروجیکشن پر ببنی ہیں۔ اس منصوبے میں کمپنی کے مستقبل میں قابل ٹیکس منافع کے تخیینہ کے پچھاہم مفروضے شامل ہیں جو بعد میں مؤخر ٹیکس ا ثاثوں کے اثر کو ختم کرنے میں استعال ہوں گے۔

> م عبدالعزيز حبيب چيف ايگزيکيلار آ فسر

جنيد ڈاڈا

چيئر مين

کراچی: 19 فروری 2021



### INDEPENDENT AUDITOR'S REPORT

#### Introduction

We have reviewed the accompanying condensed interim statement of financial position of **Dawood Equities Limited** ("the Company") as at December 31, 2020 and the related condensed interim statement of profit or loss, condensed interim statement of comprehensive income, condensed interim statement of changes in equity, and condensed interim statement of cash flows, and notes to the condensed interim financial statements for the sixmonth period then ended (here-in-after referred to as the "interim financial statements"). Management is responsible for the preparation and presentation of this interim financial statements in accordance with accounting and reporting standards as applicable in Pakistan for interim financial reporting. Our responsibility is to express a conclusion on these financial statements based on our review.

## Scope of Review

We conducted our review in accordance with International Standard on Review Engagements 2410, "Review of Interim Financial Information Performed by the Independent Auditor of the Entity". A review of interim financial statements consists of making inquiries, primarily of persons responsible for financial and accounting matters, and applying analytical and other review procedures. A review is substantially less in scope than an audit conducted in accordance with International Standards on Auditing and consequently does not enable us to obtain assurance that we would become aware of all significant matters that might be identified in an audit. Accordingly, we do not express an audit opinion.

#### Conclusion

Based on our review, nothing has come to our attention that causes us to believe that the accompanying interim financial statements is not prepared, in all material respects, in accordance with the accounting and reporting standards as applicable in Pakistan for interim financial reporting.

#### Emphasis of Matter

(i) We draw attention towards note 9.1 of the annexed condensed interim financial statements relating to deferred tax asset. Management believes that the asset will be utilized in coming years mainly relating to provision for trade debts. However, uncertainty is attached with the realization of recognized deferred tax asset.

Our conclusion is not qualified in respect of above matter.

The engagement partner on the review resulting in this report on interim financial statements is **Farhan Ahmed Memon.** 

Reanda Haroon Zakaria & Company Chartered Accountants Place: Karachi Dated:



# CONDENSED INTERIM STATEMENT OF FINANCIAL POSITION (UN-AUDITED) AS AT DECEMBER 31, 2020

|   | Note | (Un-audited)<br>December 31,<br>2020<br>Rupees | (Audited)<br>June 30,<br>2020<br>Rupees |
|---|------|--|---|
| <u>ASSETS</u>                             |      |  | - In pro-                               |
| Non-Current Assets                        |      |  |   |
| Property and equipment                    | 5    | 6,915,323                                      | 6,618,593                               |
| Intangible assets                         | 6    | 6,000,000                                      | 6,000,000                               |
| Investment property                       | 7    | 5,683,188                                      | 5,861,625                               |
| Long term investment                      | 8    | 10,417,764                                     | 18,839,226                              |
| Long term deposit                         |      | 1,887,500                                      | 1,887,500                               |
| Deferred tax asset                        | 9    | 39,771,441                                     | 38,540,258                              |
|   |      | 70,675,216                                     | 77,747,202                              |
| Current Assets                            |      |  |   |
| Short term investments                    | 10   | 53,573,356                                     | 40,715,753                              |
| Trade debts                               | 11   | 107,833,382                                    | 80,525,673                              |
| Receivable against margin finance         |      | 1,553,678                                      | 1,178,273                               |
| Trade deposits and short term prepayments |      | 81,718,004                                     | 11,843,484                              |
| Other receivables                         |      | 67,580,352                                     | 11,602,883                              |
| Tax refunds due from government           |      | 14,116,523                                     | 19,700,908                              |
| Cash and bank balances                    | 12   | 2,681,351                                      | 2,655,060                               |
|   |      | 329,056,646                                    | 168,222,034                             |
| Total Assets                              |      | 399,731,862                                    | 245,969,236                             |
| EQUITY AND LIABILITIES                    |      |  |   |
| Capital and Reserves                      |      |  |   |
| Authorized Share Capital                  |      |  |   |
| 30,000,000 Ordinary shares of Rs.10 each  |      | 300,000,000                                    | 300,000,000                             |
|   |      |  |   |
| Issued, subscribed and paid up capital    |      | 249,965,000                                    | 249,965,000                             |
| Reserves                                  |      | 13,175,043                                     | (22,050,092)                            |
|   |      | 263,140,043                                    | 227,914,908                             |
| Non Current Liabilities                   |      |  |   |
| Rental deposits                           |      | 25,000   | 25,000                                  |
| Current Liabilities                       |      |  |   |
| Trade and other payables                  | 13   | 136,336,483                                    | 17,798,992                              |
| Dividend payable                          |      | 230,336  | 230,336                                 |
|   |      | 136,566,819                                    | 18,029,328                              |
| Contingencies                             | 14   |  |   |
| Total Equity and Liabilities              |      | 399,731,862                                    | 245,969,236                             |

The annexed notes from 1 to 19 form an integral part of these financial statements.

Chief Executive Director Chief Financial Officer



## CONDENSED INTERIM STATEMENT OF PROFIT OR LOSS (UNAUDITED) FOR THE SIX MONTH PERIOD ENDED DECEMBER 31, 2020

|                                     | _            |                 |              |              |             |
|-------------------------------------|--------------|-----------------|--------------|--------------|-------------|
|                                     | =            | Half year ended |              | Quarter 1    | Ended       |
|                                     | _            | Decembe         | er 31,       | Decembe      | er 31,      |
|                                     |              | 2020            | 2019         | 2020         | 2019        |
|                                     | Note         |                 | Rupe         | es           |             |
|                                     |              |                 |              |              |             |
| Gross revenue                       | 15           | 59,591,353      | 19,323,929   | 30,876,358   | 14,111,860  |
| Commission paid to Dealer           |              | (21,204,716)    | (3,663,217)  | (11,525,592) | (2,459,206) |
| Net Revenue                         | _            | 38,386,637      | 15,660,712   | 19,350,766   | 11,652,654  |
| Capital gain on disposal of investn | nents - net  | 5,187,347       | 1,188,001    | 1,457,532    | 1,804,437   |
| Profit on remeasurement of investr  |              |                 |              |              |             |
| carried at fair value through profi | t and loss   | 6,458,960       | 2,337,625    | 5,669,800    | 2,901,729   |
|                                     |              | 50,032,944      | 19,186,338   | 26,478,098   | 16,358,820  |
| Administrative expenses             | _            | (18,167,336)    | (11,107,879) | (11,765,957) | (6,632,961) |
|                                     |              | 31,865,608      | 8,078,459    | 14,712,141   | 9,725,859   |
| Other operating income              |              | 251,540         | 1,407,946    | 21,966       | 119,001     |
| Reversal of provision               |              | -               |              | -            |             |
| Financial charges                   |              | (24,465)        | (43,103)     | (9,605)      | (26,728)    |
| Profit before taxation              | <del>-</del> | 32,092,683      | 9,443,302    | 14,724,502   | 9,818,132   |
| Taxation-net                        |              | (3,205,628)     | (654,098)    | (1,358,755)  | (578,223)   |
| Profit after taxation               | <u>-</u>     | 28,887,055      | 8,789,204    | 13,365,747   | 9,239,909   |
| Earning per share -Basic and Di     | luted        | 1.16            | 0.48         | 0.53         | 0.26        |

The annexed notes from 1 to 19 form an integral part of these financial statements.

Chief Financial Officer



# CONDENSED INTERIM STATEMENT OF COMPREHENSIVE INCOME(UNAUDITED) FOR THE SIX MONTH PERIOD ENDED DECEMBER 31, 2020

|   | Half year ended December 31, |           | Quarter Ended |            |
|---|------------------------------|-----------|---------------|------------|
|   |                              |           | Decembe       | er 31,     |
|   | 2020                         | 2019      | 2020          | 2019       |
|   |                              | Rupe      | upees         |            |
| Profit for the period                     | 28,887,055                   | 8,789,204 | 13,365,747    | 9,239,909  |
| Unrealized gain / (loss) on remeasurement | 6,338,080                    | (989,545) | 18,937,570    | 8,724,979  |
| Total comprehensive income                | 35,225,135                   | 7,799,659 | 32,303,317    | 17,964,888 |

The annexed notes from 1 to 19 form an integral part of these financial statements.

Chief Executive

Director

Chief Financial Officer

13



# CONDENSED INTERIM STATEMENT CASHFLOWS (UNAUDITED) FOR THE SIX MONTH PERIOD ENDED DECEMBER 31, 2020

|            |  | (Un-audited)<br>December 31,<br>2020 | Audited<br>June 30,<br>2020 |
|------------|--|--------------------------------------|-----------------------------|
| <i>A</i> . | CASH FLOWS FROM OPERATING ACTIVITIES                         | Rupees                               | Rupees                      |
|            | Profit before taxation                                       | 32,092,683                           | 14,613,237                  |
|            | Adjustment for non cash items:                               | - , ,                                | ,, ,, ,,                    |
|            | Depreciation   | 496,096                              | 939,479                     |
|            | Gain on remeasurement of investment                          | (6,458,960)                          | (902,955)                   |
|            | Capital gain on disposal of investment                       | (5,187,347)                          | (3,922,893)                 |
|            | Dividend income  | (53,376)                             | (171,949)                   |
|            | Bank profit  | -                                    | (897,780)                   |
|            | Financial charges  | 24,465                               | 69,152                      |
|            | · ·  | 20,913,561                           | 9,726,291                   |
|            | (Increase) / decrease in current assets                      | , ,                                  |                             |
|            | Trade debts  | (27,307,709)                         | 2,736,185                   |
|            | Other receivables  | (55,977,469)                         | 318,749                     |
|            | Receivable against Marginal finance                          | (375,405)                            | (1,178,273)                 |
|            | Trade deposits and short term prepayments                    | (69,874,520)                         | 2,219,868                   |
|            | 1 1 7  | (153,535,103)                        | 4,096,528                   |
|            | (Decrease) / increase in current liabilities                 | , , , ,                              |                             |
|            | Trade and other payables                                     | 118,537,491                          | 5,049,635                   |
|            | Taxes paid   | 1,147,574                            | (1,600,000)                 |
|            | Financial charges paid                                       | (24,465)                             | (69,152)                    |
|            | 8 F  | 1,123,109                            | (1,669,152)                 |
|            | Net cash (used in) / generated from operating activities     | (12,960,942)                         | 17,203,302                  |
| В.         | CASH FLOWS FROM INVESTING ACTIVITIES                         |                                      |                             |
|            | Purchase of property and equipment                           | (614,388)                            | (94,500)                    |
|            | (Purchase) / Disposal of investments - net                   | 13,548,246                           | (17,448,534)                |
|            | Dividend received  | 53,376                               | 171,949                     |
|            | Net cash generated from / (used in) investing activities     | 12,987,234                           | (17,371,085)                |
|            | Net increase / (decrease) in cash and cash equivalents (A+B) | 26,291                               | (167,783)                   |
|            | Cash and cash equivalents at the beginning of the period     | 2,655,060                            | 2,822,842                   |
|            | Cash and cash equivalents at the end of the period           | 2,681,351                            | 2,655,060                   |
|            |  |                                      |                             |

The annexed notes from 1 to 19 form an integral part of these financial statements.









## CONDENSED INTERIM STATEMENT OF CHANGES IN EQUITY(UNAUDITED) FOR THE SIX MONTH PERIOD ENDED DECEMBER 31, 2020

|   |   |   | Re               | serves              |              |              |
|---|---|---|------------------|---------------------|--------------|--------------|
|   | 11  | Capital   |                  | Revenue             |              |              |
|   | Issued,<br>subscribed and<br>paid up<br>capital | Gain on<br>remeasurement<br>of investment - at<br>fair value<br>through OCI | Share<br>premium | Unappropriated loss | Total        | Total equity |
|   |   |   | Ru               | pees                |              |              |
| Balance as at July 01, 2019                                 | 249,965,000                                     | (12,896,239)  | 74,973,750       | (88,002,040)        | (25,924,529) | 224,040,470  |
| Profit for the period                                       | -   | -   | -                | 8,789,204           | 8,789,204    | 8,789,204    |
| Dividend paid   | -   | -   | -                |                     | -            | -            |
| Other comprehensive income                                  |   |   |                  |                     |              |              |
| Unrealized loss on remeasurement                            | -   | (989,545)   | -                | -                   | (989,545)    | (989,545)    |
|   | -   | (989,545)   | -                | 8,789,204           | 7,799,659    | 7,799,659    |
| Balance as at December 31, 2019                             | 249,965,000                                     | (13,885,784)  | 74,973,750       | (79,212,836)        | (18,124,870) | 231,840,129  |
| Balance as at July 01, 2020                                 | 249,965,000                                     | (17,125,870)  | 74,973,750       | (79,897,972)        | (22,050,092) | 227,914,908  |
| Profit for the period                                       | -   | -   | -                | 28,887,055          | 28,887,055   | 28,887,055   |
| Other comprehensive income Unrealized gain on remeasurement |   |   |                  |                     |              |              |
| of investments  | -   | 6,338,080   | -                | -                   | 6,338,080    | 6,338,080    |
|   | -   | 6,338,080   | -                | 28,887,055          | 35,225,135   | 35,225,135   |
| Balance as at December 31, 2020                             | 249,965,000                                     | (10,787,790)  | 74,973,750       | (51,010,917)        | 13,175,043   | 263,140,043  |

The annexed notes from 1 to 19 form an integral part of these financial statements.









## NOTES TO THE FINANCIAL STATEMENTS (UN-AUDITED) FOR THE SIX MONTH PERIOD ENDED DECEMBER 31, 2020

#### 1 NATURE AND STATUS OF BUSINESS

Dawood Equities Limited (the Company) was incorporated in Pakistan as an unquoted public limited company on May 3, 2006 under the Repealed Companies Ordinance, 1984 now Companies Act 2017. The Company commenced commercial operations from October 03, 2006. Subsequently the Company obtained listing on the Pakistan Stock Exchange Limited (Formerly Karachi Stock Exchange Limited) on April 14, 2008. The registered office of the Company is situated at 1700-A, Saima Trade Towers, I.I. Chundrigar Road, Karachi. The Company's principal business is trading and brokerage of listed equities, underwriting and other investments.

#### 2 BASIS OF PRESENTATION

## 2.1 Statement of Compliance

This condensed interim financial report of the company for the six months period ended December 31, 2020 has been prepared in accordance with the requirements of the International Accounting Standard 34 - Interim Financial Reporting and provisions of and directives issued under the Companies Act 2017. In case where requirements differ, the provisions of or directives issued under the Companies Act have been followed.

This condensed interim financial report is unaudited but subject to limited scope review by auditors. This condensed interim financial report do not include all of the information and disclosures required in the financial statements, and should be read in conjunction with the Company's annual financial statements for the year ended June 30, 2020.

#### 2.2 Functional and Presentation Currency

This condensed interim financial report has been presented in Pakistan Rupees, which is the functional currency of the Company.

## 3 SIGNIFICANT ACCOUNTING POLICIES

The accounting policies and the methods of computation adopted in the preparation of this condensed interim financial report is the same as those applied in the preparation of the financial statements for the year ended June 30, 2020.

Certain standards, amendments and interpretations to the approved accounting standards are effective for accounting periods beginning on or after July 1, 2020 but are considered not to be relevant or have any significant effect on the Company's operation and are therefore not detailed in this condensed interim financial report.

#### 4 ESTIMATES

The preparation of this condensed interim financial report in conformity with approved accounting standards requires management to make estimates, assumptions and use judgments that affect the application of policies and reported amounts of assets and liabilities and income and expenses. Estimates, assumptions and judgments are continually evaluated and are based on historical experience and other factors, including reasonable expectations of future events. Revisions to accounting estimates are recognised prospectively commencing from the period of revision.

In preparing this condensed interim financial report, the significant judgments made by management in applying the Company's accounting policies and the key sources of estimation and uncertainty were the same as those that applied to the financial statements as at and for the year ended 30 June, 2020.

The Company's financial risk management objectives and policies are consistent with those disclosed in the financial statements as at year ended June 30, 2020



|     |                            |                                     |      | (Un-audited) December 31, 2020 | (Audited)<br>June 30,<br>2020 |
|-----|----------------------------|-------------------------------------|------|--------------------------------|-------------------------------|
| 5   | PROPERTY AND EQUIP         | <b>MENT</b>                         | Note | Rupees                         | Rupees                        |
|     | Opening net book value     |                                     |      | 6,618,593                      | 7,463,572                     |
|     | Add: Additions             |                                     | 5.1  | 614,388                        | 94,500                        |
|     | Depreciation               |                                     |      | (317,658)                      | (939,479)                     |
|     | Closing net book value     |                                     | =    | 6,915,323                      | 6,618,593                     |
| 5.1 | Following additions were   | nade during the period              |      |                                |                               |
|     | Furniture and fixture      |                                     |      | 90,000                         | 40,000                        |
|     | Computer Equipment         |                                     |      | 413,388                        | -                             |
|     | Motor vehicle              |                                     | -    | 111,000                        | 54,500                        |
|     |                            |                                     | =    | 614,388                        | 94,500                        |
| 6   | INTANGIBLE ASSETS          |                                     |      |                                |                               |
|     | Trading Rights Entitlement | Certificate (TREC)                  |      | 2,500,000                      | 2,500,000                     |
|     | PMEX Univrsal Membersh     | ` /                                 |      | 3,500,000                      | 3,500,000                     |
|     |                            | ı                                   |      | 6,000,000                      | 6,000,000                     |
| 7   | INVESTMENT PROPER          | ry                                  |      |                                |                               |
|     | Opening net book value     |                                     |      | 5,861,625                      | 6,218,500                     |
|     | Add: Additions             |                                     |      | -                              | -                             |
|     | Depreciation               |                                     | -    | (178,438)                      | (356,875)                     |
|     | Closing net book value     |                                     | =    | 5,683,188                      | 5,861,625                     |
| 8   | LONG TERM INVESTME         | ENT                                 |      |                                |                               |
|     | December 31, June 30,      |                                     |      |                                |                               |
|     | <b>2020</b> 2020           |                                     |      |                                |                               |
|     | No of shares               |                                     |      |                                |                               |
|     | <b>702,953</b> 1,902,953   |                                     |      |                                |                               |
|     |                            | available for sale                  |      | 18,839,226                     | 24,738,389                    |
|     |                            | _ Unrealized gain/loss on remeasure | ment | (8,421,462)                    | (5,899,163)                   |
|     | <b>702,953</b> 1,902,953   | =                                   | -    | 10,417,764                     | 18,839,226                    |
|     |                            |                                     |      |                                |                               |
|     | ~                          |                                     |      |                                |                               |
| 8.1 | Shares in Hand             |                                     |      |                                |                               |

22,259

680,694 702,953 259

1,902,694 1,902,953

At fair value through OCI- Available

At fair value through OCI-Pledge



|      |  | (Un-audited)<br>December 31,<br>2020 | (Audited)<br>June 30,<br>2020 |
|------|--|--------------------------------------|-------------------------------|
| 9    | DEFERRED TAXATION  | Rupees                               | Rupees                        |
|      | Relating to deductible temporary difference  |                                      |                               |
|      | Accelerated tax depreciation   | 469,837                              | 3,320,323                     |
|      | Unrealized gain on remeasurement of investments  | 968,844                              | 135,443                       |
|      |  | 1,438,681                            | 3,455,766                     |
|      | Relating to taxable temporary difference   | -,,                                  | -,,,                          |
|      | Minimum tax  | (479,166)                            | -                             |
|      | Trade debts-provision for doubtful debts   | (41,681,668)                         | (41,231,101)                  |
|      | Tax losses   | -                                    | (130,478)                     |
|      | Gain / (Loss) on re-measurement of   |                                      | (, )                          |
|      | investment - At fair value through OCI   | 950,712                              | (634,445)                     |
|      |  | (41,210,121)                         | (41,996,024)                  |
|      | Deferred tax asset   | (39,771,441)                         | (38,540,258)                  |
| 9.1  | Deferred tax asset recognised aggregating to Rs. 39.771 (2020: Rs.3 the Company believes that it would be able to realise the deferred tax debts. These projections are however, subject to uncertainty. |                                      |                               |
|      |  | (Un-audited)                         | (Audited)                     |
|      |  | December 31,                         | June 30,                      |
|      |  | 2020                                 | 2020                          |
| 10   | SHORT TERM INVESTMENTS   | Rupees                               | Rupees                        |
|      | At fair value through OCI  | 11,270,390                           | 16,787,890                    |
|      | At fair value through profit or loss   | 42,302,966                           | 23,927,863                    |
|      |  | 53,573,356                           | 40,715,753                    |
| 10.1 | Shares worth Rs.143.92 million appears in the records of the compa   |                                      | on behalf of the              |

related party. It is not a part of short term investment of the company.

| 11 | TRADE DEBTS                        | Note | (Un-audited)<br>December 31,<br>2020<br>Rupees | (Audited)<br>June 30,<br>2020<br>Rupees |
|----|------------------------------------|------|--|---|
|    | Considered good                    |      | 109,387,060                                    | 81,703,946                              |
|    | Considered doubtful                |      | 142,176,210                                    | 142,176,210                             |
|    |                                    | 11.1 | 251,563,270                                    | 223,880,156                             |
|    | Provision for doubtful receivables |      | (142,176,210)                                  | (142,176,210)                           |
|    |                                    |      | 109,387,060                                    | 81,703,946                              |
|    | Receivable against margin finance  |      | (1,553,678)                                    | (1,178,273)                             |
|    |                                    |      | 107,833,382                                    | 80,525,673                              |
|    |                                    |      |  |   |

11.1 This includes an amount of Rs.11.398 million /- (June 30, 2020 : Rs.2.559 million) receivable from related parties of the Company.



| 12   | CASH AND BANK             | Note | (Un-audited) December 31, 2020 Rupees | (Audited)<br>June 30,<br>2020<br>Rupees |
|------|---------------------------|------|---------------------------------------|---|
|      | Cash in hand              |      | 14,860                                | -                                       |
|      | Cash at bank              |      |                                       |   |
|      | In current accounts       |      | 1,279,251                             | 4,083,594                               |
|      | In saving account         |      | 1,387,240                             | 1,428,535                               |
|      |                           | 12.1 | 2,666,491                             | 2,655,060                               |
|      |                           | :=   | 2,681,351                             | 2,655,060                               |
| 12.1 | Balance pertaining to:    |      |                                       |   |
|      | - clients                 |      | 1,289,975                             | 1,525,328                               |
|      | - brokerage house         |      | 1,376,516                             | 1,129,732                               |
|      |                           | -    | 2,666,491                             | 2,655,060                               |
| 13   | TRADE AND OTHER PAYABLE   | •    |                                       |   |
|      | Trade creditors           | 13.1 | 124,388,544                           | 11,266,344                              |
|      | Payable to Provident fund |      | 82,690                                | -                                       |
|      | Payable to dealers        |      | 7,174,488                             | -                                       |
|      | Accrued expenses          |      | 3,300,414                             | 5,752,222                               |
|      | Withholding tax payable   | _    | 1,390,347                             | 1,010,763                               |
|      |                           | -    | 136,336,483                           | 18,029,328                              |

**13.1** This includes an amount of Rs. 1.229 million /- (June 30, 2020 : Rs 0.172 million) payable to related parties of the Company.

### 14 CONTINGENCIES & COMMITMENTS

The status of contingencies as were reported in the financial statements for the year ended June 30, 2020 is same as follows:

- 14.1 The Company has filed a suit in the Honorable High Court of Sindh against one of its corporate client against recovery of Rs.75.436 million and proceedings are in process. Honorable High Court has appointed Commissioner for determination of amount. Currently 100% provision of Rs. 75.436 million has been made as ultimate outcome is uncertain
- **14.2** Commitment against unrecorded transactions executed before year end having settlement date subsequent to period end:-

|                        | (Un-audited)<br>December 31,<br>2020<br>Rupees | (Audited)<br>June 30,<br>2020<br>Rupees |
|------------------------|--|---|
| For purchase of shares | 404,091,212                                    | 86,057,446                              |
| For sale of shares     | 428,166,677                                    | 79,886,720                              |



|      |   |      | (Un-audited) December 31, |             |
|------|---|------|---------------------------|-------------|
|      |   |      |                           |             |
|      |   |      | 2020                      | 2019        |
| 15   | GROSS REVENUE                             | Note | Rupees                    | Rupees      |
|      | Brokerage commission                      | 15.1 | 53,870,368                | 10,742,920  |
|      | Commission From New Listing Applications□ |      | 491,957                   | _           |
|      | Underwriting commission                   |      | -                         | 6,751,769   |
|      | Custody / Laga / NCSS Fees                |      | 3,774,126                 | 1,249,156   |
|      | Dividend income                           |      | 53,376                    | 101,759     |
|      | Profit on cash exposure deposit           |      | 811,231                   | 478,325     |
|      | Brokerage commission on subscription      |      | 590,295                   | _           |
|      |   | _    | 59,591,353                | 19,323,929  |
| 15.1 | Brokerage commission                      |      |                           |             |
|      | Gross commission                          |      | 60,873,516                | 12,127,921  |
|      | Sindh Sales Tax                           |      | (7,003,148)               | (1,385,001) |
|      |   |      | 53 870 368                | 10 742 920  |

## 16 PATTERN OF SHAREHOLDINGS

Following are the shareholders having more than 5% holding as at December 31, 2020:

| Sr. No. | Name of Shareholder                    | No. of Shares<br>Held | Percentage<br>% |
|---------|--|-----------------------|-----------------|
| 1.      | Ayaz Dawood                            | 4,822,131             | 19.29           |
| 2.      | The Bank of Khyber                     | 3,750,000             | 15.00           |
| 3.      | Asim Abdul Ghani                       | 2,513,000             | 10.05           |
| 4.      | Equity International (Private) Limited | 2,830,445             | 11.32           |
|         |  | 13,915,576            | 55.66           |

## 17 TRANSACTION WITH RELATED PARTIES

Related parties comprises of major shareholders, associated companies with or without common directors, other companies with common directors, retirement benefits fund, directors, key management personal and their close family members.

| then close family memocrs.  |   |           |   |           |
|---|---|-----------|---|-----------|
|   | (Un-Audited)<br>Half year ended<br>December 31, |           | (Un-Audited)<br>Quarter ended<br>December 31, |           |
|   |   |           |   |           |
|   |   |           |   |           |
|   | 2020  | 2019      | 2020  | 2019      |
|   | Rupees  | Rupees    | Rupees  | Rupees    |
| Commission earned from brokerage<br>transactions with member companies<br>and key management personnel of |   |           |   |           |
| members companies   | 8,231,895                                       | 3,501,080 | 3,702,367                                     | 2,485,657 |
| Expenses paid to member companies   | 120,000   | 120,000   | 60,000  | 60,000    |
| FDIBL and others Employee Provident   |   |           |   |           |
| Fund Employer's contribution paid   | 242,540   | 185,394   | 147,210                                       | 3,000     |
|   | · · · · · · · · · · · · · · · · · · ·           |           |   |           |



#### 18 DATE FOR AUTHORIZATION FOR ISSUE

The Board of Directors of the Company authorized these interim financial statements for issue on February 19, 2021.

#### 19 GENERAL

Amounts have been rounded off to the nearest rupee unless otherwise stated.



Chief Executive









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