

DAWOOD EQUITIES LIMITED

Quarterly Report March 31, 2024 (Un-Audited) A R T E R L Y

R E P O R T 2024



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Our Vision

Our vision is to be leader of "Brokerage industry" in Pakistan with a passion to endeavor maximum business opportunities. We strive to deliver results and perform to the highest standards.

Our Mission

Our mission is to become a competitive, dynamic and growing brokerage house that provides competitive services, identifies investment opportunities and developers research based data and information.



Company Information

Board of Director	oard	of Dir	rectors	
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Mr. Junaid Dada (Chairman) / (Independent Director)
Abdul Aziz Habib (Chief Executive)

Mr. Khalid Youruf (Man executive Director)

Mr. Khalid Yousuf (Non executive Director)
Mr. Areeb Shujaat (Non executive Director)
Ms. Sobia Saif (Non executive Director)
Syed Muhammad Abbas (Independent Director)

Mr. Saifullah (Non executive Director)

	IVII. Salialiali (IVOII exceuti)	ve birector)		
Chief Financial officer & Company Secretary	Mr. Salman Yaqoob			
Audit Committee	Syed Muhammad Abbas Mr. Khalid Yousuf Ms. Sobia Saif	Chairman Member Member		
HR & R Committee	Syed Muhammad Abbas Abdul Aziz Habib Mr. Areeb Shujaat	Chairman (Chief Executive) Member		
External Auditor	M. Yousuf Adil & Company (Chartered Accountants)			
Internal Auditor	Reanda Haroon Zakaria & Company (Chartered Accountar			
Legal Advisor	Rauf & Ghaffar Law Associ	ates		
Bankers Bank Al Habib Limited Habib Metropolitan Bank Limited Bank Al Falah Limited United Bank Limited	Albaraka Bank (Pakistan) Limited MCB Bank Limited The Bank of Khyber Bank Islami Pakistan Limited Meezan Bank Limited Dubai Islamic Bank Limited			
Website	www.dawoodequities.com			
Registered Head Office	17th Floor - Saima Trade Towers-A,			

PSX Registered Branch Office

PSX Branch-1

Room 409-410, 4th Floor, New Stock Exchange Building, Stock Exchange Road, Karachi. Phone No. 021-32418874, 32460744 Fax No. 021-32418873

PSX Branch-2

Room 806, 8th Floor, New Stock Exchange Building, Stock Exchange Road, Karachi.

Hyderabad Branch

Office No. 321-A, 8th Floor, Dawood Center, Auto Bhan Road, Hyderabad.

PMEX Registered Branch Office

Sarghoda Branch

Office No. 134, First Floor, Al- Rehman Plaza Unversity Road, Sarghoda

Faisalabad Branch

5th Floor, State Life Building, Liaquat Road, Faisalabad.

Share Registrar

Bantavangar Branch

I.I. Chindrigar Road, Karachi.

Commercial Shop No. 2, Plot No. C-10, Bantavanagar, Liquatabad, Karachi. Contact no: 021-34920630.

Phone No. 021-32271881-1883, Fax No. 021-32275086

Faisalabad Branch

5th Floor, State Life Building, Liaquat Road, Faisalabad.

Lahore Branch

Registered Agent : Mr.Imran Iqbal Room No 8, First Floor,10 A, Kibria Town, Raiwind Road, P.O Thokar Niazbaig Lahore

Phone No: 04235963182.

F.D Registrar Services (Pvt) Ltd 1705 17th Floor, Saima Trade Tower-A, I.I. Chundrigar Road, Karachi. Phone No. 021-35478192-93, 32271905 Fax. 021-32621233



DIRECTORS' REPORT TO THE MEMBERS

Dear Shareholders

On the behalf of Board of Directors of Dawood Equities Limited (DEL), we are pleased to present herewith the unaudited financial statements for the third quarter ended March 31, 2024.

FINANCIAL PERFORMANCE

During 9 month-FY24, the total revenue amounting to 91.11 million versus total revenue of PKR 51.6 million in the same period last year depicting an increase of 76% as compared to last year. Total revenue of DEL increased as a result of robust activity / volumes at the stock exchange resulted in increase in trading commission from individual and corporate clients as compared to same period last year. During the period, Administrative expenses increased by 11.4% as compared to the same period last year. The equity of your Company as at the balance sheet date is PKR 274.6 million which translates into book value per share of PKR 9.99.The summary of Financial Results is as follows:

	March 31, 2024 Rupees	March 31, 2023 Rupees
Operating Revenue	91,117,011	51,676,247
Operating Profit	58,536,096	33,317,786
Administrative Expenses	37,201,563	33,374,881
Profit / (Loss) after tax	21,600,335	(16,070,393)
Earnings / (Loss) per share basic and diluted	0.79	(0.58)

Junaid Dada Chairman

Karachi: April 26, 2024

Abdul Aziz Habib Chief Executive Officer



محترم خصص داران

داؤدا کویٹیز لینٹر (DEL) کے بورڈ آف ڈائر کیٹرز کی جانب ہے، ہمیں 31 مارچ 2024 کوختم ہونے والی نو مائی کے مالیاتی گوشوارے پیش کرتے ہوئے وشی محسوں کررہے ہیں۔

مالی کار کردگی

مالی سال 24 می نومان کے دوران مجموق آمدنی 11.11 ملین روپ رہی جبکہ گزشتہ سال کے ای عرصے میں 51.6 ملین روپ تھی جوکہ گزشتہ سال کے ای عرصے میں 15.4 ملین روپ تھی جوکہ گزشتہ سال کے ای عرصے کے دوران عرصے کے مقابلے میں انفازہ کو اس کو جوکہ کے مقابلے میں انفازہ ہوا۔ اس عرصے کے دوران انتظامی اخراجات میں گزشتہ سال کے ای عرصے کے مقابلے میں 11.4 فیصد اضافہ ہوا۔ بیکنس شیٹ کی تاریخ کے مطابق آپ کی کمپنی کی ایکو بی 274.6 ملین روپ ہے جس کے نتیج بک و بلیو 99.99 روپ نتیج بک و بلیو 9.99 روپ نے مصل ہوگئی ہے۔ مالی تائج کا خلاصہ درج ذیل ہے:

	31مارچ2024وپ	31مارچ 2023روپ
آپرینگ ٓ مدنی	91,117,011	51,676,247
آپریٹنگ منافع	58,536,096	33,317,786
انتظامی اخراجات	37,201,563	33,374,881
منافع/(نقصان)بعدازئیکس	21,600,335	(16,070,393)
فی حصص (نقصان)/آمد نی نبیادی اورمعتدل	0.79	(0.58)

مبدالعزيزمبيب چيف انگزيکوآ فير علم معدد اوا چیپر داوا چیز بین

کراچی:26اپریل 2024ء



CONDENSED INTERIM STATEMENT OF FINANCIAL POSITION (UN-AUDITED) AS AT MARCH 31, 2024

ASSETS Non-current assets Property and equipment Right of use asset Investment property	Note 6	(Un-audited) March 31, 2024(Rupee	(Audited) June 30, 2023 s)
Intangible assets Long term deposit Deferred tax asset		4,454,123 6,000,000 2,150,000 27,267,589 49,265,365	4,790,998 6,000,000 2,150,000 29,767,589 53,269,790
Current assets Short term investments Trade debts Receivable against margin finance Advance deposits and prepayments Other receivables	7	61,823,502 219,845,161 9,716,650 32,155,430 39,663,424	55,231,309 175,231,732 10,450,883 23,292,377 16,054,491
Taxation - net Cash and bank balances Total assets	8	10,452,029 9,011,033 382,667,228 431,932,593	11,114,374 9,098,148 300,473,314 353,743,104
EQUITY AND LIABILITIES EQUITY Authorized Share Capital			
30,000,000 Ordinary shares of Rs.10 each Share capital Reserves Non-current liabilities Rental deposits		300,000,000 274,965,000 (385,383) 274,579,617 25,000	300,000,000 274,965,000 (24,745,000) 250,220,000 25,000
Lease liability Current liabilities		889,410	1,335,017
Trade and other payables Unclaimed dividend Short term running finance facility Current portion of lease liability Provsion for taxation		78,487,133 230,336 70,444,594 622,943 6,678,560	37,407,250 230,336 63,934,041 591,460 - 102,163,087
Total equity and liabilities		431,932,593	353,743,104

The annexed notes from 1 to 13 form an integral part of these condensed interim financial statements.



Contingencies and commitments







CONDENSED INTERIM STATEMENT OF PROFIT OR LOSS (UNAUDITED) FOR THE NINE MONTH PERIOD ENDED MARCH 31, 2024

	Nine Month	Nine Month Ended		nded
	March 31,	March 31,	March 31,	March 31,
	2024	2023	2024	2023
		R	upees	
Gross revenue	91,117,011	51,676,247	27,682,063	16,213,929
Commission to agents and dealers	(32,580,915)	(18,358,461)	(10,835,301)	(5,511,609)
Net revenue	58,536,096	33,317,786	16,846,762	10,702,320
Capital gain on disposal of investments - net	11,839,662	2,163,433	5,220,102	1,069,768
Profit / (Loss) on remeasurement of investments carried at fair value through profit and loss	2,692,197	(4,036,467)	938,475	(510,693)
3 I	73,067,954	31,444,752	23,005,338	11,261,395
Administrative expenses	(37,201,563)	(33,374,881)	(11,678,226)	(10,128,608)
	35,866,391	(1,930,129)	11,327,112	1,132,787
Other operating charges	(2,045,758)	(5,818,750)	(1,265,758)	-
Other operating income	6,642,634	1,489,891	3,051,960	409,055
Financial charges	(9,684,372)	(4,515,618)	(4,062,272)	(2,054,961)
Profit before taxation	30,778,895	(10,774,606)	10,316,800	(513,119)
Taxation-net	(6,678,560)	(295,787)	(1,955,010)	(110,020)
Deffered tax reversal	(2,500,000)	(5,000,000)	-	-
Profit after taxation	21,600,335	(16,070,393)	8,361,790	(623,140)
Earning per share -Basic and Diluted	0.79	(0.58)	0.30	(0.02)

The annexed notes from 1 to 13 form an integral part of these condensed interim financial statements.

Chief Executive

Executive Dir

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CONDENSED INTERIM STATEMENT OF COMPREHENSIVE INCOME(UNAUDITED) FOR THE NINE MONTH PERIOD ENDED MARCH 31, 2024

March 31.

Nine Month Ended

March 31.

Quarter Ended

March 31,

March 31.

	2024	2023	2024	2023
		Rupe	es	
Profit for the period Other comprehensive income	21,600,335	(16,070,393)	8,361,790	(623,140)
Net unrealised (loss) / gain on re-measurement of investments classified as financial assets at assets held at fair value through other comprehensive income	2,759,282	(3,833,750)	(2,359,662)	257,599
	2,759,282	(3,833,750)	(2,359,662)	257,599
Total comprehensive income / (loss)	24,359,617	(19,904,144)	6,002,128	(365,541)

The annexed notes from 1 to 13 form an integral part of these condensed interim financial statements.

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Chief Executive

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Director



CONDENSED INTERIM STATEMENT CASHFLOWS (UNAUDITED) FOR THE NINE MONTHS ENDED MARCH 31, 2024

А.	CASH FLOWS FROM OPERATING ACTIVITIES	(Rup	ees)
А.	CASH FLOWS FROM OFERATING ACTIVITIES		
	Descrit / (Leas) before tourstiers	20 779 905	(10.774.606)
	Profit / (Loss) before taxation	30,778,895	(10,774,606)
	Adjustment for non cash items:		
	Depreciation- PPE	1,532,174	1,416,352
	Depreciation- Investment Property	356,876	267,657
	Amortization-ROUA	446,448	446,448
	Gain on remeasurement of investment	(2,692,197)	4,036,467
	Gain on disposal of operating fixed asset	(30,425)	(4,350)
	Capital gain on disposal of investment	(11,839,662)	(2,163,433)
	Dividend income	(367,466)	(313,800)
	Bank profit	(1,401,641)	(908,263)
	Interest expense on finance lease	100,876	134,680
	Provision for expeced credit losses	-	4,928,750
	Financial charges	9,583,496	4,380,938
		26,467,375	1,446,841
	(Increase) / decrease in current assets	<u> </u>	
	Trade debts	(44,613,429)	(19,768,783)
	Other receivables	(23,608,932)	(2,942,808)
	Receivable against MF	734,233	(1,522,277)
	Trade deposits and short term prepayments	(8,863,053)	2,184,516
		(76,351,181)	(22,049,352)
	(Decrease) / increase in current liabilities		
	Trade and other payables	41,079,882	17,245,625
		(8,803,923)	(3,356,887)
	Taxes paid	(3,356,095)	(6,271,861)
	Financial charges paid	(5,565,057)	(4,017,185)
		(8,921,151)	(10,289,046)
	Net cash (used in) / generated from operating activities	(17,725,075)	(13,645,933)
В.	CASH FLOWS FROM INVESTING ACTIVITIES		
	Purchase of property and equipment	(856,447)	(715,730)
	Proceeds from sale of property and equipment	55,800	4,350
	Disposal / (Purchase) of investments - net	10,698,948	31,067,642
	Bank profit received	1,401,641	908,263
	Dividend received	367,466	313,800
	Net cash generated / (used in) from investing activities	11,667,408	31,578,325



CONDENSED INTERIM STATEMENT CASHFLOWS (UNAUDITED) FOR THE NINE MONTHS ENDED MARCH 31, 2024

с.	CASH FLOWS FROM FINANCING ACTIVITIES	March 31, 2024 (Rup	March 31, 2023 nees)
	Lease rentals paid	(540,000)	(540,000)
	Net cash generated / (used in) from investing activities	(540,000)	(540,000)
	Net (decrease) / increase in cash and cash equivalents (A+B+C)	(6,597,667)	17,392,392
	Cash and cash equivalents at the beginning of the period	(54,835,893)	(44,715,756)
	Cash and cash equivalents at the end of the period	(61,433,560)	(27,323,364)
	CASH AND CASH EQUIVALENTS		
	Cash and bank balances	9,011,033	25,268,677
	Bank overdraft	(70,444,594)	(52,592,042)
		(61,433,560)	(27,323,364)

The annexed notes from 1 to 13 form an integral part of these condensed interim financial statements.

Chief Executive

Director

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CONDENSED INTERIM STATEMENT OF CHANGES IN EQUITY(UNAUDITED) FOR THE THREE MONTH PERIOD ENDED MARCH 31, 2024

			Reserves			
	Issued, subscribed	Сар	ital	Revenue		
	and paid up capital	(Loss) / gain on remeasurement of AFS investment	Share premium	Accumulated profit	Sub-Total	Total Equity
			Rupe	es		
Balance as at July 01, 2022	274,965,000	(21,883,249)	49,973,750	(52,835,501)	(24,745,000)	250,220,000
Loss for the period ended	-	-	-	(16,070,393)	(16,070,393)	(16,070,393)
Loss on re-measurement of investment available for sale at par value	-	(3,833,750)	-	-	(3,833,750)	(3,833,750)
Balance as at March 31, 2023	274,965,000	(25,716,999)	49,973,750	(68,905,894)	(44,649,144)	230,315,856
Balance as at July 01, 2023	274,965,000	(21,883,249)	49,973,750	(52,835,501)	(24,745,000)	250,220,000
Profit for the period ended	-	-	-	21,600,335	21,600,335	21,600,335
Profit on re-measurement of investment available for sale at par value	-	2,759,282	-		2,759,282	2,759,282
Balance as at March 31, 2024	274,965,000	(19,123,967)	49,973,750	(31,235,166)	(385,383)	274,579,617

The annexed notes from 1 to 13 form an integral part of these condensed interim financial statements.

Chief Executive

Director



NOTES TO THE FINANCIAL STATEMENTS (UN-AUDITED) FOR THE NINE MONTHS ENDED MARCH 31, 2024

1. NATURE AND STATUS OF BUSINESS

Dawood Equities Limited (the Company) was incorporated in Pakistan as an unquoted public limited company on May 3, 2006 under the Repealed Companies Ordinance, 1984 (now Companies Act 2017). The Company commenced commercial operations from October 03, 2006. Subsequently the Company obtained listing on the Pakistan Stock Exchange Limited (PSX) (Formerly Karachi Stock Exchange Limited) on April 14, 2008. The Company is a Trading Right Entitlement Certificate (TREC) holder of PSX and a member of Pakistan Mercantile Exchange Limited. The registered office of the Company is situated at 1700-A, Saima Trade Towers, I.I. Chundrigar Road, Karachi. The Company's principal business is trading and brokerage of listed equities, underwriting and other investments.

2. BASIS OF PRESENTATION

2.1 Statement of Compliance

These condensed interim financial report of the company for the Nine months period ended March 31, 2024 have been prepared, in accordance with the accounting and reporting standards as applicable in Pakistan for interim financial reporting. The accounting and reporting standards as applicable in Pakistan comprise of:

- Interim Accounting Standard (IAS) 34, Interim Financial Reporting issued by International Accounting Standards Board (IASB) as notified under the Companies Act, 2017 (the Act);
- Provisions of and directives issued under the Act.
- Securities Brokers (Licensing and Operations) Regulations, 2016 (Regulations)

Where provisions of and directives issued under the Act and the Regulations differ from IAS 34, the provisions of and directives issued under the Act and the Regulations have been followed.

- 2.2 These condensed interim financial statements are presented in Pakistani Rupees which is also the Company's functional currency.
- 2.3 This condensed interim financial report is unaudited but subject to limited scope review by auditors. This condensed interim financial report do not include all of the information and disclosures required in the financial statements, and should be read in conjuction with Company's annual financial statements for the year ended June 30, 2023.

3. SIGNIFICANT ACCOUNTING POLICIES

- 3.1 The accounting policies and the methods of computation adopted in the preparation of these condensed interim financial statements and the significant judgments made by the management in applying the accounting policies and the key sources of estimation uncertainty are the same as those applied in the preparation of the financial statements of the Company as at and for the year ended June 30, 2023 except as disclosed in note 3.2 below.
- 3.2 The Company assesses whether a contract is or contains a lease at inception of the contract. This assessment involves the exercise of judgement about whether it depends on a specified asset, whether the Company obtains substantially all the economic benefits from the use of that asset, and whether the Company has the right to direct the use of the asset.



The Company recognizes a right of use (ROU) asset and a lease liability at the lease commencement date, except for short term leases of 12 months or less and leases of low value items, which are expensed in the statement of profit or loss account on a straight-line basis over the lease term.

The lease liability is initially measured at the present value of the lease payment that are not paid at the commencement date, discounted using the interest rate implicit in the lease. If this rate cannot be readily determined, the Company uses the incremental borrowing rate applicable in the market for such leases.

The lease liability is subsequently measured at amortized cost using the effective interest rate method and remeasured (with a corresponding adjustment to the related ROU asset) when there is a change in future lease payments in case of renegotiation, changes of an index or rate or in case of reassessment of options.

At inception, the ROU asset comprises the initial lease liability, initial direct costs and the obligations to refurbish the asset, less any incentives granted by the lessors. The ROU asset is depreciated over the shorter of the lease term or the useful life of the underlying asset. The ROU asset is subject to testing for impairment if there is an indicator for impairment, as for owned assets

3.3 Certain new IFRS's and amendments to existing IFRSs are effective for periods beginning on or after July 1, 2023, which do not have any impact on the Company's financial reporting and therefore have not been detailed in these condensed interim financial statements.

4. FINANCIAL RISK MANAGEMENT

The Company's financial risk objectives and policies are consistent with those disclosed in the annual audited financial statements as at and for the year ended June 30, 2023.

5. ACCOUNTING ESTIMATES AND JUDGEMENTS

5.1 The preparation of these condensed interim financial statements in conformity with approved accounting standards requires management to make estimates, assumptions and use judgements that affect the application of policies and reported amounts of assets and liabilities and income and expenses. Estimates, assumptions and judgements are continually evaluated and are based on historical experience and other factors, including reasonable expectations of future events. Revisions to accounting estimates are recognised prospectively commencing from the period of revision.

Estimates and judgements made by the management in the preparation of these condensed interim financial statements are the same as those that were applied to the annual financial statements of the Company for the year ended June 30, 2023, except as disclosed otherwise.

			(Un-audited)	(Audited)
			March 31,	June 30,
			2024	2023
		Note	(Rupe	es)
6.	PROPERTY AND EQUIPMENT			
	Opening net book value		10,561,203	12,230,583
	Additions	6.1	856,447	895,363
	Disposal at book value		(25,375)	(44,980)
	Depreciation		(1,978,621)	(2,519,763)
	Closing net book value		9,413,654	10,561,203



			(Un-audited) March 31, 2024	(Audited) June 30, 2023
6.1	Following additions were made during the period / year Note	Note	(Rupees)	
	Furniture and fixtures		-	20,000
	Office equipment		-	15,000
	Computers		582,447	399,863
	Motor Vehicles		274,000	460,500
			856,447	895,363
7.	SHORT TERM INVESTMENTS			
	Listed securities - Investments classified as financial assets at fair value through other comprehensive income		16,841,134	14,081,852
	Unlisted securities - Investments classified as financial assets at fair value through profit or loss - Related party		13,417,323	29,976,507
	Other listed securities - investments classified as financial assets at fair value through profit or loss		31,565,044	11,172,950
			61,823,502	55,231,309
8.	CASH AND BANK BALANCES			
	Cash in hand		15,000	-
	Cash at bank			
	- in current accounts		5,933,658	6,767,771
	- in saving account	8.1	3,062,375	2,330,377
		8.2	8,996,033	9,098,148
			9,011,033	9,098,148
8.1	These carry markup at the rate of 8% to 14% (10%) per an	num		
8.2	Balance pertaining to:			
	- clients		7,018,411	2,772,520
	- brokerage houses		1,977,623	6,325,628
			8,996,033	9,098,148

9. CONTINGENCIES & COMMITMENTS

The status of contingencies is same as were reported in the financial statements for the year ended June 30, 2023.



10. TRANSACTION AND BALANCES WITH RELATED PARTIES

Details of transactions with related parties during the period, other than those which have been disclosed elsewhere in these condensed interim financial statements, are as follows:

10.1	Transactions during the period		(Un-audited) March 31, 2024 (Rup	(Un-audited) March 31, 2023 Dees)
	Nature of relationship	Nature of transaction		
	Member companies and key management personnel of members companies	Commission earned from brokerage transactions	2,653,701	4,220,035
	Member companies	Expenses	444,960	612,646
	Key management personnel	Provident Fund Employer's	677,379	727,436

11. CORRESPONDING FIGURES

Corresponding figures and balances have been rearranged and reclassified, wherever considered necessary, for the purpose of comparison, the effects of which are not material.

12. DATE FOR AUTHORISATION FOR ISSUE

The Board of Directors of the Company authorised this condensed interim financial statements for issue on April 26, 2024.

13. GENERAL

Amounts have been rounded off to the nearest rupee unless otherwise stated.

Chief Executive



BOOK POST Printed Matter

UNDER CERTIFICATE OF POSTING

if undelivered, please return to: **Dawood EQUITIES LIMITED**17th Floor - Saima Trade Towers A,

I.I. Chindrigar Road, Karachi.